



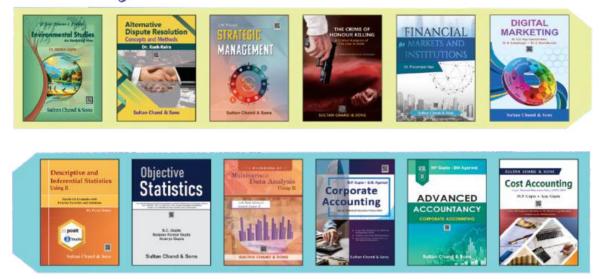
MBA, M.Com., PGDBM & Other PG Courses





SULTAN CHAND & SONS

Today a Reader, Tomorrow a Leader















SULTAN CHAND & SONS®

Publishers of Standard Educational Textbooks

4792/23, Daryaganj, New Delhi-110 002 Phones : 011-23281876, 23266105, 41625022 (*Shop*) 23247051, 40234454 (*Office*) (S) 9810622267, 9312089080; Fax : 011-23266357

> E-mail : info@sultanchandandsons.com sultanchand74@yahoo.com

Website : www.sultanchandandsons.com

Scan to visit us.





NORTHERN BOOK CENTRE

Publishers of Scholarly Reference Books & Booksellers

E-mail : info@nbcnd.com, nbcnd@bol.net.in, books.nbc1@gmail.com



Website : www.northernbook.in

PARAGON BOOKS

 Publishers & Distributors

 E-mail
 : info@paragonbooks.in; books.paragon@gmail.com

 Website
 : www.paragonbooks.in



4221/1 Daryaganj, Ansari Road, New Delhi 110002 Phones : 23264519, 23271626, 23280295; Fax : 011-23252651 Mobile : 9810622267, 9312089080





Kindly Send Your Requirements to: **SULTAN CHAND & SONS** *Educational Publishers* 4792/23, Daryaganj, New Delhi-110 002 (India)



Email info@sultanchandandsons.com sultanchand74@yahoo.com sales@sultanchandandsons.com Website: www.sultanchandandsons.com







Alternatively fax your order directly to: 011-23266357



You may also telephone your order on: Showroom & Shop : 011-23281876 23266105, 4162502

Office

23266105, 4162502 : 011-23247051, 40234454



Sultan Chand & Sons®

Publishers of Standard Educational Textbooks

Good Education is the Foundation for a Better Future

In ancient Indian knowledge system, end of education was supposed to be the character building, that is why the main theme of the ancient Centers of Higher Education and Universities was not only to impart knowledge and information but, to make good human-beings. Inspired by such lofty ideas **Sultan Chand & Sons** is serving the nation. Sultan Chand & Sons established in 1950, is striving to uphold the legacy of academic excellence and achieving goals set by our Founder and visionaries. Sultan Chand & Sons is committed to impacting high quality education by making reasonably priced but more valuable reader-friendly textbooks authored by Indian teachers.

In the present scenario when the ratio of teacher and taught have increased, the role of textbook came in imparting knowledge. The textbook plays the role of a bridge between the teacher and the taught. On one side, the teacher inspires and develops inquisitiveness about the subject, within the student and on the other side, a textbook supports and provides confidence and faith in the subject. It is with these combined efforts that there is the dawn of knowledge about the subject.

The books published by us provide more reading material, solved illustrations, case studies, multiple choice questions and exercises with answers; in well presented topics in a lucid style.

The Authors of Sultan Chand & Sons are from reputed Indian Universities and understand the requirements of the students and teachers alike. Some of the titles are more than seventy years old and have been carefully and systematically revised from time-to-time to meet the changing educational requirements of the country.

Sultan Chand & Sons have nearly 1,000 publications authored by more than 200 highly talented scholars. We express our gratitude to all our associates and well-wishers for their support.

MANUSCRIPT SUBMISSION COMPLIMENTRY COPIES

Sultan Chand & Sons encourages submissions from a diverse range of authors from various countries and disciplines. The inquiries must be accompanied by a synopsis, about the author(s), draft table of contents, size of the book along with complete contact details, and should be addressed to: Complimentary copy of the book is offered to the Professors and other faculties for the courses they are teaching. After the complimentary copy has been received and reviewed, the feedback can be submitted online which is integral for our continuous improvement. To request a complimentary copy, kindly share your complete contact details along with Designation, Department, College Name (University Name), and Book Title with Author Name to:

Sultan Chand & Sons info@sultanchandandsons.com



Sultan Chand & Sons info@sultanchandandsons.com



"Quality in a service or product is not what you put into it. It is what the customer gets out of it".

Sultan Chand & Sons is committed to not only providing customer satisfaction but striving towards Customer Delight.

In case our customer is not satisfied with any of our publication, he/she may return the book in its original condition within 10 days for a full refund of the purchase price.

All correspondence/complaints, *etc.* should be given reference with respect to previous correspondence to facilitate continuity and closure of such loops.

The goal of a company is to have customer experience that is not just the best, but legendary. For any complaints / queries, Please call or Whatsapp : 91-9810622267, 931089080





Title	Author(s)	TC	$\underset{({\bf R})}{Price}$
101 Leading Judgements That Shaped India's Progressive Jurisprudence	Singh Sushma (Dr), Prakash Ravi Chandra (Adv.), Patra Subhasmita Subhadarsini (Adv)	1297	150.00
A Dive into the World of Blockchain Technology	Ahlawat Sakshi, Singh Upendra Pratap, Deepti & Kumar Pawan	1278	395.00
A Handbook of Multivariate Data Analysis Using R	Manzoor AK Sheik & Kumar Ganesh R	1308	225.00
A Premier Guide to Data Analysis: Applications with STATA and R	Jana Sajal & Sengupta Jhumur	1281	495.00
A Textbook on Differential Equations and Applications	Kumar Chaitanya, Kaur Bhavneet & Manchanda Geetan	1289	550.00
A Textbook on Fundamentals of Calculus	Kumar Chaitanya, Kaur Bhavneet & Chawla Harinderjit Kaur	1269	350.00
A Textbook on Numerical Methods and Analysis	Kumar Chaitanya, Chawla Harinderjit Kaur & Singh Indarpal	1313	245.00
A Textbook of Income Tax: Law and Practice (AY 2024-25)	Raman Anita & Mary A. Lydia Arockia	1311	595.00
Accounting for Managerial Decision Making	Gupta MP & Agarwal BM	1301	(In Press)
Alternate Dispute Resolution (ADR) : Concepts and Methods	Kalra Kush	1293	250.00
Calculus using Mathematica	Gautam Pragati & Verma Swapnil	1264	250.00
Concept of Real Analysis	Sarma Ratna Dev, Gupta Ankit & Singh Rajesh	1266	595.00
Constitutional Law of India	Kalra Kush & Tanwar Bhanu	1283	295.00
Corporate Accounting (NEP)	Gupta MP & Agarwal BM	1300	725.00
Cost Accounting	Gupta MP & Gupta Ajay	1306	795.00
Descriptive and Inferential Statistics using R	Dabas Preeti	1307	450.00
Digital Marketing	Babu KG Raja Sabarish, Anbazhagan B, Meenakumari S	1292	275.00
Elements of Discrete Mathematics	Chaudhary Mamta, Sharma Vani & Yadav Pooja	1265	295.00
Environmental Studies - An Analytical view	Gupta Suman	1298	295.00
Financial Accounting (NEP)	Gupta MP & Agarwal BM	1270	595.00
Financial Markets and Institutions	Kaur Paramjeet	1291	395.00
Financial Markets and Services	Sudha P	1310	275.00
Human Resource Management	Khanka SS	1302	350.00
Introduction to Econometrics	Sengupta Jhumur	1280	295.00
Introduction to Graph Theory	Chaudhary Mamta, Sharma Vani & Yadav Pooja	1285	325.00
Introductory Business Statistics	Gupta SP	1296	395.00
Objective Statistics	Gupta SC, Gupta Sanjeev Kumar & Gupta Ananya	1272	795.00
Personal Financial Planning	Garg Shalu	1312	265.00
Probability Distributions and Queueing Theory Using R and Octave	Meitei A Jiran	1284	550.00
Research & Publication Ethics	Singh Upendra Pratap, Ahlawat Sakshi & Sharma Sushma	1287	275.00
Retail Management: A Global Perspective	Pandian Sundara P & Muthulakshmi S	1260	(In Press)
The Crime of Honour Killing: A Critical Analysis of The Law in India	Mukherjee Sulakshana Banerjee	1304	275.00
White Collar Crimes in India: A Concordance	Mukherjee Sulakshana Banerjee	1282	275.00
पर्यावरण अध्ययन – एक विश्लेषण	Gupta Suman	1299	(In Press)



Books for MBA, M.Com., PGDBM & other PG Courses

Book Title	Author(s)	TC	Price* (₹)	Page No.
Management				
A Brief Course on Foreign Exchange Arithmetic and Risk Management	C. Jeevanandam	405	160	29
A Textbook of Research Methodology in Management and Social Sciences	P.C. Tripathi	237	250	34
Basic Financial Management	R.P. Rustagi	1151	450	15
Business Environment	C.B. Gupta	1047	650	23
Business Management	Dinkar Pagare	198	300	16
Business Management	C.B. Gupta	159	525	21
Business Organisation and Management	C.B. Gupta	169	495	18
Consumer Behaviour An Indian Perspective: Text & Cases	S.L. Gupta & Sumitra Pal	849	500	28
Creativity and Innovation in Entrepreneurship	S.S. Khanka	1245	250	31
Digital Marketing	K.G. Raja Sabarish Babu, B. Anbazhagan & S. Meenakumari	1292	275	37
Elements of Financial Management	S.N. Maheshwari	181	495	20
Entrepreneurial Development	C.B. Gupta & N.P. Srinivasan	174	395	14
Entrepreneurship – Text & Cases	C.B. Gupta	1234	400	36
Entrepreneurship and Small Business Management	S.S. Khanka & C.B. Gupta	176	350	26
Essentials of Business Communication	Rajendra Pal & J.S. Korlahalli	212	595	15
Financial Administration of India	M.J.K. Thavaraj	451	400	34
Financial Management: Principles & Practice	S.N. Maheshwari	178	750	22
Financial Markets and Institutions	Paramjeet Kaur	1291	395	37
Financial Markets and Services	P. Sudha	1310	275	32
Foreign Exchange Practice, Concepts and Control	C. Jeevanandam	404	560	24
Foreign Exchange & Risk Management	C. Jeevanandam	828	535	25
Fundamentals of Business Organisation & Management	Y.K. Bhushan	131	725	21
Human Resource Development	P.C. Tripathi	233	495	17
Human Resource Management	L.M. Prasad	858	500	19
Human Resource Management (Text & Cases)	C.B. Gupta	163	695	14
Indian Financial System	P.N. Varshney & D.K. Mittal	246	695	35
International Marketing Management	R.L. Varshney & B. Bhattacharya	247	625	36
Investment Analysis and Portfolio Management	R.P. Rustagi	1116	695	30
Investment Management (Theory & Practice)	R.P. Rustagi	1058	495	18
Logistics and Supply Chain Management	Saikumari V. & S. Purushothaman	1254	325	28
Management Information Systems	L.M. Prasad & Usha Prasad	902	525	26
Management: Concepts and Practices	C.B. Gupta	157	350	27
Management: Theory and Practice	C.B. Gupta	158	595	17
Marketing	N. Rajan Nair & Sanjith R. Nair	185	295	20
Marketing Management Text & Cases	C.B. Gupta & N. Rajan Nair	187	525	16
Marketing Management Text and Cases – An Indian Perspective	R.L. Varshney & S.L. Gupta	822	550	35
Marketing Research Principles, Applications and Cases	D.D. Sharma	224	325	32
Materials Management	M.M. Varma	242	425	27
Organisational Behaviour	Amandeep Nahar, P.C.K. Rao & Rajesh Kumar Nigah	1240	250	31
Organizational Behaviour	L.M. Prasad	211	550	13
Personal Financial Planning	Shalu Garg	1312	265	30
Personnel Management and Industrial Relations	P.C. Tripathi	234	500	25
Principles and Practice of Management	L.M. Prasad	209	550	13
Principles of Insurance and Risk Management	Alka Mittal & S.L. Gupta	1066	350	29
Principles of Management	Dinkar Pagare	199	350	22
Principles of Marketing	C.B. Gupta	1191	395	24



MBA, M.Com., PGDBM & other PG Courses || Catalogue 2024

Book Title	Author(s)	TC	Price* (₹)	Page No
Question Bank Financial Management	T.V. Ambuli & S.P. Nisha Pradeepa	13	130	37
Research & Publication Ethics	Upendra Pratap Singh, Sakshi Ahlawat & Sushma Sharma	1287	275	12
Securities Law & Market Operation	P. Sudha	1258	175	33
Securities Market & Regulations	V. Balachandran	1288	425	12
Strategic Management	P.K. Ghosh	853	400	19
Strategic Management	L.M. Prasad	1147	500	23
Total Quality Management (Principles, Practice and Cases)	D.D. Sharma	226	475	33
Economics				
Applied Public Relations and Communications	K.R. Balan	129	235	42
Concise Indian Economy	I.C. Dhingra	1236	250	40
Economic Environment of Business	M. Adhikary	339	400	42
Financial Services	D. Joseph Anbarasu, V.K. Boominathan, P. Manoharan & G. Gnanaraj	963	295	42
Indian Economy	I.C. Dhingra	1236	250	41
Introduction to Econometrics	Jhumur Sengupta	1280	295	38
Managerial Economics (Text, Problems & Cases)	R.L. Varshney & K.L. Maheshwari	454	595	38
Managerial Economics Analysis, Problems, and Cases	P.L. Mehta	411	595	40
Mathematics for Economists	B.C. Mehta & G.M.K. Madnani	409	500	39
Modi: Empowers Development	M.K. Agarwal	1246	495	39
The Indian Economy (Environment and Policy)	I.C. Dhingra	379	680	41
Law 101 Leading Judgements That Shaped India's Progressive Jurisprudence	Sushma Singh, Adv. Ravi Chandra Prakash & Adv. Subhasmita Subhadarsini Patra	1297	150	48
Alternate Dispute Resolution (ADR) : Concepts and Methods	Kush Kalra	1293	250	50
Banking Law & Practice	P.N. Varshney	332	495	47
Banking Theory Law & Practice	K.P.M. Sundharam & P.N. Varshney	336	535	46
Business Law (Tamil Nadu Edition) [Including Companies (Amendment) Act, 2019]	N.D. Kapoor	283	450	
Business Law [As per IP Uni. Syllabus BBA and B.Com. (Hons.)]	N.D. Kapoor	1160	450	47
Company Law and Secretarial Practice	N.D. Kapoor	288	495	48
Constitutional Law of India	Kush Kalra	1283	295	43
Elements of Company Law	N.D. Kapoor	1226	395	44
Elements of Industrial Law	N.D. Kapoor	297	295	46
Elements of Mercantile Law	N.D. Kapoor	278	750	45
Indirect Taxation Goods and Services Tax and Customs Law	V. Balachandran	249	545	50
Industrial Relations and Labour Laws	P.C. Tripathi, C.B. Gupta & N.D. Kapoor	1162 1166	495 795	49
Legal Systems in Business The Crime of Honour Killing A Critical Analysis of The Law in India	N.D. Kapoor Sulakshana Banerjee Mukherjee	1304	275	44
A Critical Analysis of The Law in India White Collar Crimes in India – A Concordance	Sulakshana Banerjee Mukherjee	1282	275	43
Accountancy				
Accounting for Management	S.N. Maheshwari & CA Sharad K. Maheshwari	1060	600	57
Advanced Accountancy – Vol. I (Financial Accounting)	M.P. Gupta & B.M. Aggarwal	1241	995	58
Advanced Accountancy – Vol. I	R.L. Gupta & M. Radhaswamy	40	995	53
Advanced Accountancy – Vol. II	R.L. Gupta & M. Radhaswamy	41	795	53
Advanced Accountancy – Vol. II (Corporate Accounting)	M.P. Gupta & B.M. Agarwal	1251	995	58
Advanced Cost and Management Accounting Textbook	V.K. Saxena & C.D. Vashist	114	795	51
Corporate Accounting	M.P. Gupta & B.M. Agarwal	1300	725	55
Cost Accounting	S.P. Iyengar	63	650	52



MBA, M.Com., PGDBM & other PG Courses || Catalogue 2024

Book Title	Author(s)	TC	Price* (₹)	Page No
Cost Accounting	M.P. Gupta & Ajay Gupta	1306	795	54
Cost Accounting (Problems & Solutions)	V.K. Saxena & C.D. Vashist	112	450	59
Cost Accounting: Textbook	V.K. Saxena & C.D. Vashist	111	895	56
Cost and Management Accounting	M.P. Gupta & Ajai Gupta	1261	995	51
Financial Accounting	R.L. Gupta & V.K. Gupta	31	495	52
Financial and Management Accounting	Dr. S.N. Maheshwari, Dr. Suneel K. Maheshwari & CA Sharad K. Maheshwari	825	560	57
Fundamentals of Cost Accounting	S.N. Maheshwari	1101	595	54
Principles and Practice of Accountancy	R.L. Gupta & V.K. Gupta	36	695	56
Principles and Practice of Auditing	Dinkar Pagare	101	390	55
Principles of Management Accounting	S.N. Maheshwari, Suneel K. Maheshwari & Sharad K. Maheshwari	91	650	59
Mathematical Science				
A Handbook of Multivariate Data Analysis Using R	A.K. Sheik Manzoor & Ganesh Kumar R	1308	225	61
A Premier Guide to Data Analysis Applications with STATA and R	Sajal Jana & Jhumur Sengupta	1281	495	60
Business Mathematics	D.C. Sancheti & V.K. Kapoor	552	595	64
Business Statistics	S.P. Gupta & M.P. Gupta	518	595	63
Business Statistics & Business Mathematics	S.P. Gupta & Dr. P.K. Gupta	1131	650	68
Business Statistics and Operations Research	S.P. Gupta, Dr. P.K. Gupta & Dr. Man Mohan	508	595	70
Descriptive and Inferential Statistics using R	Preeti Dabas	1307	450	60
Elementary Statistical Methods	S.P. Gupta	504	595	68
Fundamentals of Applied Statistics	S.C. Gupta & V.K. Kapoor	502	625	63
Fundamentals of Mathematical Statistics	S.C. Gupta & V.K. Kapoor	499	795	62
Introduction to Management Science Operations Research	Kanti Swarup, P.K. Gupta & Man Mohan	525	795	64
Introductory Business Statistics	S.P. Gupta	1296	395	71
Modern Approaches to Fundamentals of Statistics For Business and Economics	V.K. Kapoor	1042	295	70
Objective Statistics	S.C. Gupta, Sanjeev Kumar Gupta & Ananya Gupta	1272	795	61
Operations Research (Quantitative Techniques for Management)	V.K. Kapoor	531	625	65
Operations Research (Concepts, Problems & Solutions)	V.K. Kapoor	532	595	66
Problems & Solutions in Mathematical Statistics	S.C. Gupta, Vikas Gupta & Sanjeev Kumar Gupta	1232	495	65
Problems in Operations Research (Quantitative Approaches to Decision Making)	P.K. Gupta & Man Mohan	495	550	69
Quantitative Techniques and Operations Research	S.P. Gupta & P.K. Gupta	1017	495	67
Research Methodology & Applications of SPSS in Social Science Research	P. Sundara Pandian, S. Muthulakshmi & T. Vijayakumar	1256	350	66
सांख्यिकी के सिद्धान्त	एस.पी. गुप्ता एवं उमा गुप्ता	515	475	69
Statistical Methods	S.P. Gupta	506	795	62
Statistics (Theory, Methods & Application)	D.C. Sancheti & V.K. Kapoor	555	695	67
Wonderland of Numbers – Vol. I	S.C. Gupta, Alka Mahajan, Vikas Gupta & Vishal Gupta	1248	400	71
English				
Effective Business English	Rajendra Pal & J.S. Korlahalli	1152	195	72
English Grammar and Composition	Rajendra Pal & Prem Lata Suri	719	695	72

^{*} Price of the books is subject to change.



Author Index

Adhikary M 42 Agarwal MK 39 Aggarwal BM 55, 58 Ahlawat Sakshi 11, 12 Ambuli TV 37 Anbarasu Joseph D 42 Anbazhagan B 37 Babu Sabarish KG Raja 37 Balachandran V 12 Balan KR 42 Bhattacharya B 36 Bhushan YK 21 Boominathan VK 42 Dabas Preeti 7 Deepti 11 Dhingra IC 40, 41 Garg Shalu 30 Ghosh PK 19 Gnanaraj G 42 Gupta Ajay 51, 54 Gupta Ananya 61 Gupta CB 14, 16, 17, 18, 21, 23, 24, 26, 27, 36, 49 Gupta MP 51, 54, 55, 58 Gupta MP 63 Gupta PK 64, 67, 68, 69, 70 Gupta RL 52, 53, 56 Gupta Sanjeev Kumar 61, 65 Gupta Suman 11 Gupta SC 61, 62, 63, 65, 71 Gupta SL 28, 29, 35 Gupta SP 62, 63, 67, 68, 69, 70, 71 Gupta Vikas 65, 71 Gupta Vishal 71 Gupta VK 52, 56 Iyengar SP 52 Jana Sajal 60 Jeevanandam C 24, 25, 29 Kalra Kush 43, 50 Kapoor ND 44, 45, 46, 47, 48, 49 Kapoor VK 62, 63, 64, 65, 66, 67, 70 Kaur Paramjeet 37 Khanka SS 26, 31 Korlahalli JS 15, 72 Kumar Ganesh R 61 Kumar Pawan 11 Madnani GMK 39 Mahajan Alka 71 Maheshwari Sharad K 57, 59 Maheshwari KL 38 Maheshwari SN 20, 22, 54, 57, 59

Maheshwari Suneel K 57, 59 Manoharan P 42 Manzoor AK Sheik 61 Meenakumari S 37 Mehta BC 39 Mehta PL 40 Mittal Alka 29 Mittal DK 35 Mohan Man 64, 69, 70 Mukherjee Sulakshana Banerjee 43 Muthulakshmi S 66 Nahar Amandeep 31 Nair Rajan N 16, 20, 30 Nair Sanjith R 20, 30 Nigah Rajesh Kumar 31 Pagare Dinkar 16, 22, 55 Pal Rajendra 15, 72 Pal Sumitra 28 Pandian Sundara P 66 Pantra Subhasmita Subhadarsini 48 Pradeepa Nisha SP 37 Prakash Ravi Chandra 48 Prasad LM 13, 19, 23, 26 Prasad Usha 26 Purushothaman S 28 Radhaswamy M 53 Rao PCK 31 Rustagi RP 15, 18, 30 Saikumari V 28 Sancheti DC 64, 67 Saxena VK 51, 56, 59 Sengupta Jhumur 38, 60 Sharma DD 32, 33 Sharma Sushma 12 Singh Sushma 48 Singh Upendra Pratap 11, 12 Srinivasan NP 14 Sudha P 32, 33 Sundharam KPM 46 Suri Prem Lata 72 Swarup Kanti 64 Tanwar Bhanu 43 Thavaraj MJK 34 Tripathi PC 17, 25, 34, 49 Varma MM 27 Varshney PN 35, 46, 47 Varshney RL 35, 36, 38 Vashist CD 51, 56, 59 Vijayakumar T 66 गुप्ता उमा 69



A Dive into the World of

Blockchain Technology

Ms. Sakshi Ahlawat • Dr. Upendra Pratap Singh

Dr. Deepti • Dr. Pawan Kumar

Contents

- Blockchain for Beginners
- · Bitcoins or Genesis of Blockchain Technology
- Model of Blockchain Technology Implementation
- Role of Blockchain Technology in Education
- Role of Blockchain Technology in Legal Industry
- Role of Blockchain Technology Technology in maintaining Land Records
- Role of Blockchain Technology in the Financial Sector
- · Role of Blockchain Technology in Global Supply Chain
- Role of Blockchain Technology in Health Sector
- Role of Blockchain Technology in Aviation Sector
- Role of Blockchain Technology in Payment Systems
- Role of Blockchain Technology in Tokenized Economy
- Governance of Blockchain Technology
- Tools and Software used for Blockchain Technology or Technology behind Blockchain Technology

Pages: xxiv + 320

- Ethereum Network and its Applications
- Solidity

Edition: 1st, 2023

• Future of Blockchain Technology

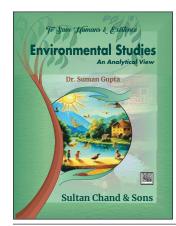
ISBN: 978-93-91820-24-4; (TC 1278)

MRP: ₹ 395.00

Environmental Studies

An Analytical View

Dr. Suman Gupta



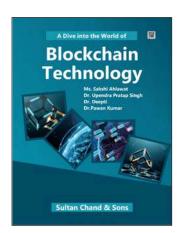
Contents

- Introduction to Environmental Studies
- Natural Resources: Renewable and Non-Renewable Resources
 - Ecosystems
 - Biodiversity and Conservation
- Environmental Pollution and Disasters
- Environmental Issues, Policies and Practices
- Human Communities and the Environment
- Important Issues of the Environment
- Field Work

Model Papers with Answers Objective Type Questions with Answers Glossary & References

```
Edition: 1st, 2024
```

Pages: xxxii + 288





Research & Publication Ethics

Dr. Upendra Pratap Singh • Ms. Sakshi Ahlawat Dr. Sushma Sharma

Contents

- Philosophy
- Ethics
- Ethics and Research
- Unethical Behaviour in Publication
- Publication Ethics
- Violation of Publication Ethics
- Practice Open Access Publishing
- Predatory Publishing

- Journal Finder/Suggestion Tools
- Publication Misconduct
- Databases
- Research Metrics

Edition: 1st, 2023

RESEARCH &

PUBLICATION

ETHICS

SULTAN CHAND & SONS

Pages: xvi + 196

ISBN: 978-93-91820-30-5 (TC 1287)

MRP: ₹ 275.00

Securities Market & Regulations

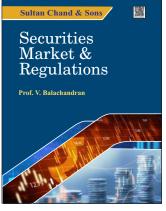
Prof. V. Balachandran

Contents

Part I: Securities Market – New Issues & Stock Exchange • Indian Financial System • Basics of Investing • Capital Market Instruments • Money Market • Primary Market/New Issues Market • Stock Exchanges – National and International

Part II: Securities Market – Regulatory Framework Mutual Fund • SEBI-Establishment, Structure, Composition Powers and Securities Appellate Tribunal • Regulation of Contracts in Securities • SEBI (Delisting of Equity Shares) Regulations, 2021 • Buy-Back of Securities • SEBI (Share Based Employee Benefits and Sweat Equity) Regulations, 2021

Part III: Securities Market Intermediaries – Regulatory Framework • Securities Market Intermediaries – Role and Responsibilities • Depository System • Derivatives • Insider Trading • Investor Protection – Role of SEBI and Ombudsman



Part IV: Knowledge Refresher – QUIZ on Securities Market • Model Question Paper • Past Years Question Papers of Universities • Past Years Question Papers of ICSI • Case Laws Relating to Securities Market and Regulations • Figures / Charts • Problems & Keys

Part V: Annexures – Annexure-II: List of Recognised Investor Associations in India • Annexure-II: Registered List of Depositories • Annexure-III: Registered List of Depository Participants • Annexure-IV: NISM Certification Examinations – An Overview

<i>Edition:</i> 1st, 2023	<i>Pages: xxxii</i> + 280	ISBN: 978-93-91820-39-8 (TC 1288)	MRP: ₹ 425.00
---------------------------	---------------------------	-----------------------------------	---------------



Principles and Practice of Management

L.M. Prasad

Contents

Part I: Conceptual Framework of Management – Introduction to Management • Development of Management Thought • Management Challenges and Opportunities • Social Responsibility and Ethics.

Part II: Planning – Fundamentals of Planning • Organizational Plans • Decision Making.

Part III: Organizing – Fundamentals of Organizing • Power and Authority • Conflict and Coordination • Organizational Change.

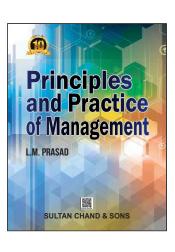
Part IV: Staffing – Fundamentals of Staffing • Employee Development and Performance Appraisal.

Part V: Directing – Fundamentals of Directing • Motivation • Leadership • Communication.

Part VI: Controlling - Fundamentals of Controlling • Control Techniques.

Part VII: Management Practices – Management Practices of Prominent Countries and Business Leaders.

Appendices • Glossary • Subject Index.

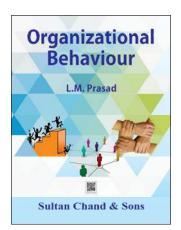


Management

Edition: 10th, 2020	<i>Pages: xvi</i> + 536	ISBN: 978-93-5161-181-3 (TC 209)	MRP: ₹ 550.00
---------------------	-------------------------	----------------------------------	---------------

Organizational Behaviour

L.M. Prasad



Contents

Part I: Conceptual Framework for Organizational Behaviour – Introduction to Organizational Behaviour.

Part II: Foundations of Individual Behaviour – Nature of Human Behaviour
Personality • Perception • Learning • Attitudes and Values • Emotional Intelligence • Motivation: Concepts and Theories • Motivation: Applications
Individual Decision Making.

Part III: Foundations of Group Behaviour – Interpersonal Behaviour
Group Dynamics • Work Teams • Power and Politics • Leadership
Communication • Conflict Management.

Part IV: Organization Systems – Design of Organization Structure • Organizational Culture • Organizational Change and Stress Management. *Appendix 1* • *Appendix 2* • *Glossary* • *Index*.

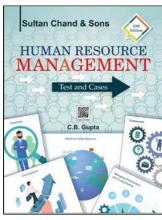
Edition: 6th,	2019
---------------	------

Pages: xviii + 550

Human Resource Management (Text & Cases)

C.B. Gupta

Wanagement



Contents

Part One: Introduction to Human Resource Management – Nature and Scope of Human Resource Management • Organising the Human Resource Function • Strategic Human Resource Management • Human Resource Policies

Part Two: Acquiring Human Resources – Human Resource Planning • Job Analysis and Job Design • Recruitment and Selection • Placement, Induction and Socialisation

Part Three: Developing Human Resources – Employee Training • Executive Development • Career Planning and Development • Human Resource Development • Employee Empowerment

Part Four: Managing Performance and Compensation – Performance Appraisal
 Job Evaluation • Wage and Salary Administration • Incentive Compensation
 Part Five: Maintaining and Retaining Human Resources – Job Changes
 Transfers, Promotions and Separations • Absenteeism and Labour Turnover

ISBN: 978-93-91820-98-5 (TC 163)

Employee Health and Safety • Employee Welfare (Employee Benefits)
 Social Security • Work Environment • Discipline and Grievance

Part Six: Integrating Human Resource – Industrial Relations and Industrial Disputes • Trade Unions • Collective Bargaining • Workers' Participation in Management • Morale • Job Satisfaction • Human Relations

 \bullet Quality of Work Life (QWL) \bullet Management of Stress and Burnout

Part Seven: Human Resource Control – Human Resource Records, Research and Audit • Human Resource Accounting and Information System

Part Eight: Emerging Horizons in Human Resource Management – Human Resource Management in Virtual Organisation • International Human Resource Management • Human Resource Management in a Changing Environment *Bibliography* • *Index*

Edition: 20th, 2024	Pages
LUUUUUUUUUUUUUUUUUUUUUUUUUUUUUUUUUUUU	raues

s: xxxii + 742

MRP: ₹ 695.00

Entrepreneurial Development

Dr. C.B. Gupta • Dr. N.P. Srinivasan

Contents

Edition: 2020

Part I – Entrepreneurial Culture and Structure • Competing Theories of Entrepreneurship • Entrepreneurial Traits and Types • Entrepreneurial Motivation • Establishing Entrepreneurial Systems.

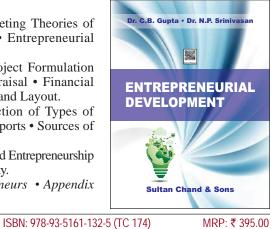
Part II – Project Identification and Classification • Project Formulation
• Project Design and Network Analysis • Project Appraisal • Financial Analysis • Social Cost Benefit Analysis • Factory Design and Layout.

Part III – Steps for Starting a Small Industry • Selection of Types of Organisation • Incentives and Subsidies • Exports and Imports • Sources of Project Finance • Institutional Finance to Entrepreneurs.

Part IV – Institutions Assisting Entrepreneurs • Innovation and Entrepreneurship • Intrapreneurship or Corporate Venturing • Intellectual Property.

Part V – Appendix I: Case Studies of Start Up Entrepreneurs • Appendix II: Objective Type Questions.

Pages: xxxii + 424





Essentials of **Business Communication**

Rajendra Pal • J.S. Korlahalli

Contents

- Essentials of Communication
- English for Effective Business Communication
- Business Correspondence
- Employment Related Communication
- Interdepartmental Communication
- Other Forms of Written Communication
- Precis Writing
- Electronic Communication
- Intercultural Communication
- Oral and Other Forms of Communication
- Essay Writing
- Essays in Outlines.

Appendix 1 Appendix 2

Edition: 13th, 2011

Rejendra Pal + J. S. Korlabatik Los matteries DELES ELEGES COMMUNICATION BULTAN CHAND & SONS

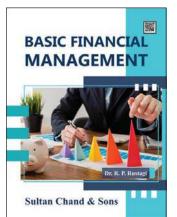
15

ISBN: 978-81-8054-729-4 (TC 212)

MRP: ₹ 595.00

Basic Financial Management

Dr. R.P. Rustagi



Contents

Pages: xvi + 848

Unit One – Financial Management – An Overview: Financial Management – An Introduction • Time Value of Money.

Unit Two – Capital Budgeting Decisions: Capital Budgeting – An Introduction • Capital Budgeting – Techniques of Evaluation.

Unit Three – **Cost of Capital and Financial Decisions:** Cost of Capital • Leverage Analysis • EBIT – EPS Analysis • Leverage, Cost of Capital and Value of the Firm • Factors of Capital Structure.

- **Unit Four Dividend Decision:** Dividend Decision and Valuation of the Firm Dividend Policy : Determinants and Constraints.
- **Unit Five Working Capital Management:** Introduction to Working Capital • Working Capital : Estimation and Calculations • Management of Cash
- Receivables Management Inventory Management.

Appendix I Appendix II.

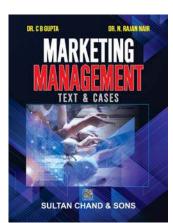
Pages: xvi + 440

MRP: ₹ 450.00

Marketing Management

Text & Cases Dr. C.B. Gupta • Dr. N. Rajan Nair

Contents



Part I: Introduction (Identifying and Understanding the Market) – Nature, Scope and Importance of Marketing • Modern Marketing Concept • Marketing Environment and Marketing System • Consumer or Buyer Behaviour • Market Segmentation and Marketing Mix • Marketing Research and Marketing Information System.

Part II: Product Mix (Creating Value) – Product Planning and Product Mix • New Product Development.

Part III: Pricing (Capturing Value) – Price Mix.

Part IV: Distribution (Delivering Value) – Channels of Distribution • Physical Distribution of Goods.

Part V: Promotion (Communicating Value) – Promotion Mix • Advertising • Personal Selling • Sales Promotion, Publicity and Public Relations.

Part VI: Marketing and Society – Consumer Protection in India • Marketing of Services • Rural Marketing • Strategic Marketing • Recent Issues and Developments in Marketing.

Appendix • Syllabi on Marketing Management • Select Bibliography • Index.

Edition: 19th, 2018	<i>Pages: xvi</i> + 584	ISBN: 978-93-5161-121-9 (TC 187)	MRP: ₹ 525.00

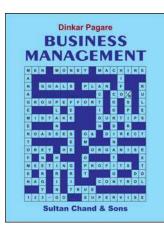
Business Management

Dinkar Pagare

Contents

Introductory • Evolution of Management Thought and Practice • School of Management • Scientific Management • Fayol's Theory of Management • Hawthorne Experiments • Nature and Importance of Planning • Process of Planning • Decision-Making • Methods of Planning • Nature and Importance of Organization • Organization Theory • Types of Organization • Assignment of Responsibility and Delegation of Authority • Informal Groups within Formal Organization • Role of Communication in Management • Methods of Communication • Nature and Functions of Personnel Management • Personnel Planning • Recruitment • Selection • Types and Techniques of Training • Motivation • Job Design, Job Analysis, and Job Evaluation • Personnel Compensation and Methods of Wage Payment • Directing Function of Management • Directing Function – Leadership • Nature and Process of Control • Control Devices • Coordination • Business Objectives and Social Responsibilities.

Case Study • Review Questions



Edition: 6th, 2018

Pages: xx + 412

ISBN: 978-93-5161-119-6 (TC 198)

MRP: ₹ 300.00

Management



Management: Theory and Practice C.B. Gupta

Contents

Part I: Introduction to Management – Concept, Nature and Scope of Management • Management Process – Functions and Principles
• Coordination – The Essence of Managing • Evolution of Management Thought • Modern Management Gurus • Management and Environment.

Part II: Planning and Decision-Making – Nature, Process and Types of Planning • Forecasting • Management by Objectives • Decision-making • Strategic Management Process • Problem Solving.

Part III: Organising – Nature and Principles of Organisation
Departmentation • Span of Management • Authority and Responsibility
Delegation and Decentralisation • Forms of Organisation Structure • Line and Staff Relations • Theories of Organisation • Management of Change

• Organisation Development • Organisation Charts and Manuals

• Organisational Climate and Culture • Organisational Conflicts

• Organisational Politics.

Part IV: Staffing – Nature and Scope of Staffing • Selection, Training and Development • Human Resources – Appraisal and Accounting • Knowledge Management • Learning Organisation.

Part V: Directing – Nature and Scope of Directing • Motivation and Morale • Communication • Leadership • Supervision • Team Building • Crisis Management • Corporate Governance.

Part VI: Controlling – Nature and Process of Controlling • Techniques of Control.

Part VII: Management and Society – Management of Public Undertakings • Social Responsibilities of Business • Business Ethics • Japanese Management • International Management • Excellence in Management

• Management of Time • Management of Family Business • Management of Non-profit Organisation

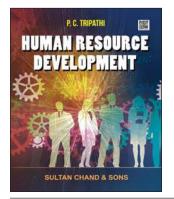
• Management in Future • Modern Management Techniques • The Entrepreneurship Development.

Some Syllabi on Management • Select Bibliography • Subject Index.

Edition: 21st, 2022 *Pages: xxxii* + 896 ISBN: 978-93-5161-093-9 (TC 158) MRP: ₹ 595.00

Human Resource Development

P.C. Tripathi



Contents

Introduction • Planning and Organising the HRD System • HRD in Indian Industry • Individual Behaviour • Group Behaviour • Acquisition of Human Resource • Performance Appraisal • Promotion, Potential Appraisal and Career Planning • Training and Development • Motivation• Leadership & Supervision • Employee Compensation • Employee Welfare and Social Security • Employee Communication • Help, Cooperation, Competition and Conflict • Grievance and Discipline • Quality of Work Life (QWL) • Organisational Climate or Culture (OC) • Organisational Change • Organisation Development (OD) • Organisational Effectiveness.

Edition: 7th, 2013

Pages: xx + 532

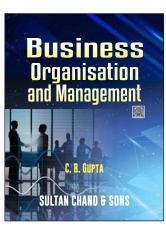
17

SULTAN CHAND & SONS

Business Organisation and Management

C.B. Gupta





Contents

Section I: Introduction – Nature and scope of business • Business System and Its Environment • Objectives of Business • Social Responsibilities of Business.

Section II: Organising A Business – Promotion: Legal and Procedural Aspects (Launching a Business Enterprise) • Location: Selection of Region and Site • Forms of Ownership Organisation – I (Proprietorship and partnership) • Forms of Ownership Organisation – II (Company and Cooperative) • Choice of Suitable Form of Business Organisation.

Section III: Marketing of Products – Nature and Functions of marketing
Channels of Distribution (Home Trade)
Exports and Imports (Foreign Trade)
Advertising, Salesmanship and Sales Promotion
Business Risks
Elements of Insurance.

Section IV: Financing the Business – Financial Planning (Capitalisation and Capital Structure) • Source of Corporate Finance • Special Financial

Institutions • Stock Exchange and SEBI.

Section V: Business Horizons - Public Enterprises and Public Utilities • Small Business in India.

Section VI: Principles of Management – Nature and Scope of Management • Functions and Principles of Management • Coordination – The Essence of Management • Approaches to the Study of Management • Nature and Significance of Planning • Process and Types of Plans • Nature and Process of Organising • Departmentation • Delegation and Decentralisation of Authority • Forms of Organisations • Nature and Functions of Staffing • Recruitment, Selection and Training • Nature and Scope of Directing • Motivation and Morale • Leadership • Communication • Nature and Process of Control • Techniques of Managerial Controls.

Appendix – Bibliography • Index.

<i>Edition:</i> 17th, 2019	Pages: xxiv + 696	ISBN: 978-93-5161-136-3 (TC 169)	MRP: ₹ 495.00
----------------------------	-------------------	----------------------------------	---------------

Investment Management (Theory & Practice) Dr. R.P. Rustagi

Contents

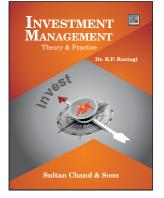
Part I: Investment Environment – Understanding Investment • Financial Markets, Participants and Instruments.

Part II: Risk-return Relationship and Portfolio Management – Risk and Return • Portfolio Selection and Management.

Part III: Securities Analysis and Valuation – Fixed Income Securities: Yield and Valuation • Equity Shares: Fundamental and Technical Analysis • Valuation of Equity Share.

Part IV: Mutual Funds and Financial Derivatives – Mutual Funds • Financial Derivatives.

Part V: Indian Capital Market – Indian Capital Market: Structure and Emerging Trends • Investors' Protection, Unfair Trade Practices and Insider Trading. *Appendices*.





Human Resource Management

L.M. Prasad

Contents

Management

Part I: Framework of Human Resource Management – Introduction to Human Resource Management • Human Resource Management Environment • Strategic HRM • Human Resource Information System, Accounting and Audit.

Part II: Acquiring Human Resources – Human Resource Planning • Job Design and Job Analysis • Recruitment • Selection • Induction & Placement.

Part III: Human Resource Development – Human Resource Development System • Career Planning & Development • Training and Development.

Part IV: Managing Performance and Compensation – Performance Management • Compensation Management • Incentives and Benefits.

Part V: Motivating and Maintaining Human Resources – Motivational Environment • Safety and Health Management • Human Resource Mobility.

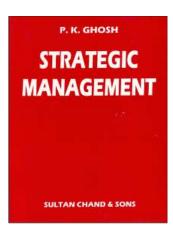
Part VI: Managing Industrial Relations – Dynamics of Industrial Relations
Discipline and Grievance Management • Management of Industrial Disputes.

Part VII: Human Resource Management for Global Business – International Human Resource Management Appendix: Learning Through Cases • Name Index • Organization Index • Subject Index.

<i>Edition:</i> 4th, 2017 <i>Pages: xiv</i> + 592	ISBN: 978-93-5161-111-0 (TC 858)	MRP: ₹ 500.00
---	----------------------------------	---------------

Strategic Management

P.K. Ghosh

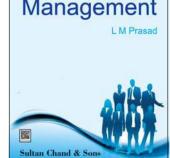


Contents

Process of Strategic Management: An Overview • Strategic Vision, Corporate Mission, Objectives and Goals • Social Aspects of Strategic Management • Environmental Analysis: Dynamic Setting Business • Analysis of Internal Resources: Strengths and Weaknesses • Strategic Options: Formulation of Strategy • External Growth Strategy: Merger, Acquisition, Joint Venture • Choice of Strategy • Implementation of Strategy: Some Major Aspects • Production and Purchasing Policies • Marketing Policy • Financial Policy • Human Resource Management: Fusion of Personnel and Industrial Relations Policies • Review and Evaluation of Strategy • Customer Relationship Management • The Balanced Scorecard: A Strategic Management System • Blue Ocean Strategy • Franchising: A Tool of Achieving Corporate Growth • Strategic Management Process: The Case Method *Test Questions and Cases*

University Examination Questions Papers Index.

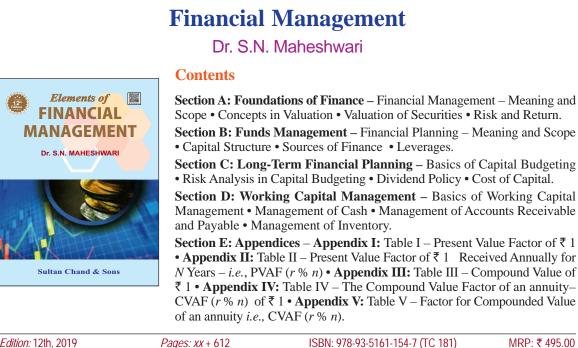
Edition: 14th, 2014	Pages: xxiv + 676	ISBN: 978-93-5161-009-0 (TC 853)	MRP: ₹ 400.00



Human Resource

Elements of

20



Edition: 12th, 2019

ISBN: 978-93-5161-154-7 (TC 181)

MRP: ₹ 495.00

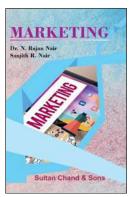
Marketing

Dr. N. Rajan Nair • Sanjith R. Nair

Contents

Part I: Marketing - A Macro Approach - Markets: Meaning and Classification of Market Evolution of Marketing Concept • Marketing • Definition - Macro and Micro Marketing • Features of Modern Marketing • Approaches to Study of Marketing • Marketing Environment • Marketing Functions I - Functions of Exchange and Physical Distribution • Marketing Functions II -Facilitating Functions.

Part II: Marketing – A Micro Approach – Marketing Management and Planning Process • Marketing Organisation • Marketing Research and MIS • Consumer Behaviour • The Product Mix • The Price Mix • The Promotion Mix-I: Sales Promotion and Advertising • The Promotion Mix-II: Personal Selling • The Physical Distribution Mix.



Part III: Marketing – Specialities – Marketing of Industrial Products • Marketing of Consumer Products • Marketing of Services • Marketing of Agricultural Products • Rural Marketing • Problems and Prospects

Question Papers.

Edition: 7th, 2010

Pages: viii + 472 ISBN: 978-81-8054-577-1 (TC 185) MRP: ₹ 295.00



Fundamentals of **Business Organisation & Management**

Y.K. Bhushan

Contents

Part One: Business SystemPart Two: Ownership of Business FirmsPart Three: Company ManagementPart Four: Principles of ManagementPart Four: Principles of ManagementPart Five: Production Function of ManagementPart Six: Human Resource Personnal Function of ManagementPart Seven: Marketing Function of ManagementPart Eight: Financial Function of ManagementPart Nine: Business and its EnvironmentSupplement

Edition: 20th, 2016

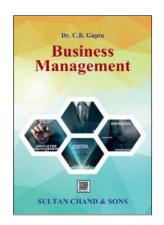
ISBN: 978-93

ISBN: 978-93-5161-061-8 (TC 131)

MRP: ₹ 725.00

Business Management

Dr. C.B. Gupta



Contents

Pages: xvi + 1040

Unit I: Introduction – Nature and Scope of Management • Management Process, Functions and Principles • Evolution of Management Thought • Social Responsibility and Ethics.

Unit II: Planning and Decision-making – Nature and Process of Planning • Methods and Types of Plans • Forecasting and Decision-making • Management Information System.

Unit III: Organising – Nature and Process of Organising • Organisation Theory & Behaviour • Departmentation • Span of Management • Authority and Responsibility • Delegation and Decentralisation • Types of Organisation Structure • Groups in Organisation • Organisation Charts and Manuals.

Unit IV: Staffing – Nature and Scope of Staffing • Recruitment, Selection and Training • Performance Appraisal and Promotion • Job Analysis and Job Evaluation.

Unit V: Directing – Nature and Scope of Directing • Supervision • Motivation and Morale • Leadership • Communication.

Unit VI: Control and Coordination – Nature and Process of Controlling • Techniques of Managerial Control • Coordination – The Essence of Management • Techniques of Management.

Case Studies • Selected Bibliography • Objective Type Questions • Model Question Papers.

<i>Edition:</i> 15th, 2018 <i>Pages: xxxii</i> + 568	ISBN: 978-93-5161-131-8 (TC 159)	MRP: ₹ 525.00
--	----------------------------------	---------------



Financial Management: Principles & Practice

Dr. S.N. Maheshwari

Contents

Section A: Foundations of Finance – Financial Management: Meaning and Scope • Concepts in Valuation • Valuation of Securities • Risk and Return • Regulatory Framework.

Section B: Financial Analysis – Financial Statements: Analysis and Interpretation • Ratio Analysis • Funds Flow Analysis • Cash flow Analysis.

Section C: Cost Analysis – Basic Cost Concepts • Marginal Costing and Profit Planning • Decisions Involving Alternative Choices • Budgetary Control.

Section D: Funds Management - Financial Planning: Meaning and Scope

- Capital Structure Sources of Finance Project Management
- Basics of Capital Budgeting Risk Analysis in Capital Budgeting
- Working Capital Management Working Capital Control and Banking Policy
- Cost of Capital Leverages Dividends, Bonus and Rights.

Section E: Miscellaneous – Valuation of Goodwill and Shares • Tax Implications and Financial Planning • Industrial Sickness • Lease Financing • Investment Portfolio Management • Corporate Restructuring: Mergers, Amalgamations and Acquisitions • Social Cost Benefit Analysis • International Financial Management • Issue and Listing of Securities • Financial Management in Public Sector Enterprises • Inflation and Financial Management.

Section F: Advanced Solved Problems.

Section G: Advanced Unsolved Problems and Appendices.

<i>Edition:</i> 15th, 2019 <i>Pag</i>	<i>ges: xxiv</i> + 1,604 SBN: 978-92	3-5161-142-4 (TC 178) MRP: ₹ 750.00
---------------------------------------	--------------------------------------	-------------------------------------

Principles of Management

Dinkar Pagare

Contents

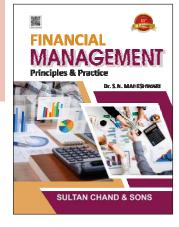
Introductory • Evolution of Management Thought and Practice • Schools of Management • Scientific Management • Fayol's Theory of Management • Hawthorne Experiments • Nature and Importance of Planning • Process of Planning • Decision-Making • Methods of Planning • Nature and Importance of Organization • Organization Theory • Types of Organization • Assignment of Responsibility and Delegation of Authority • Informal Groups Within formal Organization • Role of Communication in Management • Methods of Communication • Nature and Functions of Personnel Management • Personnel Planning • Recruitment • Selection • Types and Techniques of Training • Motivation • Job Design, Job Analysis, and Job Evaluation • Personnel Compensation and Methods of Wage Payment • Directing Function of Management • Directing Function – Leadership • Nature and Process of Control • Control Devices • Coordination • Business Objectives and Social Responsibilities.

Case Study • Review Questions

<section-header>

Edition: 6th, 2018

Pages: xx + 412





Business Environment

C.B. Gupta

Contents

Unit I: An Overview of Business Environment – Introduction to Business Environment • Environmental Analysis • Managing Diversity • Nature and Scope of Business.

Unit II: Political and Legal Environment – The Constitutional Environment • Functions and Roles of the State • Legal Environment.

Unit III: Social and Cultural Environment – Demographic Environment • Culture and Business • Business and Society • Social Responsibilities of Businesss • Business Ethics and Values • Corporate Governance.

Unit IV: Economic Environment – Economic Systems • Economic Planning • Economic Parameters • Economic Policies.

Unit V: Financial Environment – Economic Systems • The Reserve Bank of India (RBI) • Commercial Banking • Financial Institutions • Stock Exchange and SEBI.

Unit VI: Natural and Technological Environment - Natural Environment • Technological Environment.

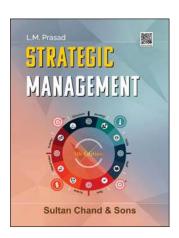
Unit VII: Gobal / International Environment – Globalisation • Foreign Direct Investment • Multinational Corporations • India, WTO and Trading Blocks.

Unit VIII: Industrial and Labour Environment – Public Enterprises and Privatisation • Small Scale and Cottage Industries • Industrial Sickness • Industrial Labour in India.

Edition: 12th, 2022	Pages: xxxii + 776	ISBN: 978-93-91820-37-4 (TC 1047)	MRP: ₹ 650.00
	$I ay cs. \lambda \lambda \lambda II + I I 0$	$13010.770^{-75}71020^{-57-4}(101047)$	WINT . X 030.00

Strategic Management

L.M. Prasad



Contents

Part I: Conceptual Framework of Strategic Management – Introduction to Strategic Management • Strategic Management Process.

Part II: Strategic Intent and Strategy Formulation – Strategic Intent • Environmental Analysis • Organizational Analysis • Corporate Strategies: Stability, Expansion, Retrenchment • Corporate Strategies: Internationalization and Digitalization • Business Strategies • Choice of Strategy.

Part III: Strategy Implementation – Activating Strategy • Structural Implementation • Behavioural Implementation • Functional Implementation

Part IV: Strategic Control – Strategic Control • Corporate Social Responsibility and Business Ethics • Corporate Governance • The Role of Artificial Intelligence in Strategic Management

Part V: Case Studies – Case Studies

Glossary • Name Index • Organization Index • Subject Index.

Edition: 8th, 2024	<i>Pages:</i> xxiv + 560	ISBN: 978-93-98120-95-4 (TC 1147)	MRP: ₹ 500.00

23

Business

Environment



Management

24



Foreign Exchange

Practice, Concepts and Control

C. Jeevanandam

Contents

Section A: Framework of Foreign Exchange – Introduction • Foreign Exchange Regulations • Balance of Payments • International Monetary Systems • Exchange Rate Determination • International Monetary Fund.

Section B: Foreign Exchange Markets and Deals – Foreign Exchange Market • Forward Exchange Deals • Merchant Rates – Ready • Merchant Rates – Forward • Merchant Rates – Cross Currency • Execution of Forward Contract • Exchange Management by Banks.

Section C: Derivatives and Risk Management – Currency Derivatives • Currency Futures • Currency Options • Corporate Policy on Exposure and Risk

• Transaction Exposure • Accounting Foreign Currency Transactions

Translation Exposure • Economic Exposure • Interest Rate Risk • Financial Swaps.

Section D: Foreign Trade Procedures and Documents – International Trade Procedures • Letter of Credit • International Trade Documents • Bank Finance for Exports.

Section E: External Sources of Funds – Non-resident Deposits and Investments • International Financial Markets • Raising Debt Abroad • Raising Equity Abroad • International Financial Institutions.

Section F: International Financial Management – Spectrum of International Financial Management • Country Risk Analysis • Foreign Direct Investment • International Portfolio Investment • International Capital Budgeting • Capital Structure and Cost of Capital • Working Capital Management • Funds Positioning and Tax Management.

Edition: 17th, 2020 *Pages: xxxii* + 704 ISBN: 978-93-5161-159-2 (TC 404) MRP: ₹ 560.00

Principles of Marketing

According to National Education Policy-2020

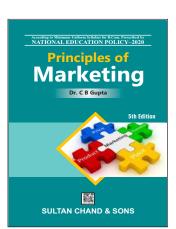
Dr. C.B. Gupta

Contents

Unit I – Introduction to Marketing: Nature, Importance and Scope of Marketing • Evolution of Marketing Philosophies • Service Marketing • Marketing Mix • Marketing Environment

Unit II – Consumer Behaviour and Market Selection: Consumer Behaviour
Market Selection: Market Segmentation, Targeting and Product Positioning
Unit III – Product Decisions & New Product Development: Product Decisions
Branding, Packaging, Lebelling and Product Support Service • New Product Development and Product Life Cycle

Unit IV – Pricing Decisions and Distribution Decisions: Pricing Decision • Distribution Decisions • Wholesaling and Retailing • Logistics Decisions Unit V – Promotion Decisions & Developments in Marketing: Promotion Decisions and Integrated Marketing Communication • Advertinsing and Personal Selling • Sales Promotion, Public Relations, Publicity and Direct Marketing • Sustainable Marketing and Relationship Marketing • Rural Marketing • Social Marketing and Digital Marketing



Online Resource: Question Bank • University Question Papers B.Com.

<i>Edition:</i> 5th, 2023 <i>Pages: xviii</i> + 414	ISBN: 978-93-91820-69-5 (TC 1191)	MRP: ₹ 395.00
---	-----------------------------------	---------------



Personnel Management and Industrial Relations

P.C. Tripathi

Contents

- Introduction
- Future Personnel Manager
- Planning the Personnel Function
- Organising the Personnel Function
- Leadership
- Motivation
- Job Satisfaction and Morale
- Employee Communication
- Control and Audit
- Procurement of Personnel
- Performance Management
- Training and Development
- Career Planning, Promotion
- Change, Absenteeism & Turnover
- Employee Compensation
- Labour Welfare and Social Security

- Grievance
- Employee Discipline
- Trade Unions
- Collective Bargaining
- Industrial Relations and Industrial Disputes in India
- Worker Participation in Management
- Records and Research
- Test Yourself (Objective Type Questions) Bibliography Glossary.

PE C TRIPATHI Personnel management and Industrial Relations Management

SULTAN CHAND & SONS

Edition: 21st, 2013

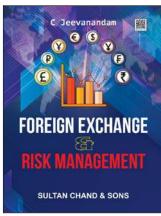
Pages: xvi + 512

ISBN: 978-81-8054-844-4 (TC 234)

MRP: ₹ 500.00

Foreign Exchange & Risk Management

C. Jeevanandam



Contents

Section A: Framework of Foreign Exchange – Introduction • Foreign Exchange Regulations • Balance of Payments • International Monetary Systems • Exchange Rate Determination • International Monetary Fund.

Section B: Foreign Exchange Markets and Deals – Foreign Exchange Market • Forward Exchange Deals • Merchant Rates – Ready • Merchant Rates – Forward • Merchant Rates – Cross Currency • Execution of Forward Contract • Exchange Management by Banks.

Section C: Derivatives and Risk Management – Currency Derivatives • Currency Futures • Currency Options • Corporate Policy on Exposure and Risk • Transaction Exposure • Accounting Foreign Currency Transactions • Translation Exposure • Economic Exposure • Interest Rate Risk • Financial Swaps.

Section D: Foreign Trade Procedures and Documents – International Trade Procedures • Letter of Credit • International Trade Documents • Bank Finance for Exports.

Section E: External Sources of Funds – Non-resident Deposits and Investments • International Financial Markets • Raising Debt Abroad • Raising Equity Abroad • International Financial Institutions.

Edition: 17th, 2020	<i>Pages: xxiv</i> + 588	ISBN: 978-93-5161-160-8 (TC 828)	MRP: ₹ 535.00
---------------------	--------------------------	----------------------------------	---------------

Management Information Systems

L.M. Prasad • Usha Prasad

Contents

Part I: Conceptual Framework for Management Information Systems – An Overview of Management Information Systems • Information and System Concepts • Organisation and Information Systems.

Part II: Information Technology – Nature and Implications of Information Technology • Computer Hardware • Computer Software • Database Management Systems • Communication Technology • Applications of Information Technology.

Part III: Developing Information Systems – Planning for Information Systems
Approaches for System Development • System Analysis and Design
System Implementation and Maintenance • System Aquisition and Testing.

Part IV: Transaction Processing and Support Systems – Transaction Processing Systems • Decision Support Systems • Executive Information Systems • Artificial Intelligence and Expert Systems • Functional Information Systems • Integrated Information Systems.

Part V: Managing Information Systems – Managing Information Systems Resources • Controls in Information Systems • Information Security • Audit of Information Systems.

Appendix: Case Analysis Guidelines • Glossary • Subject Index.

Edition: 3rd, 2023	<i>Pages: xvi</i> + 632	ISBN: 978-81-8054-814-7 (TC 902)	MRP: ₹ 525.00
--------------------	-------------------------	----------------------------------	---------------

Entrepreneurship and Small Business Management

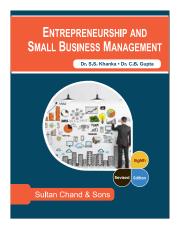
Dr. S.S. Khanka • Dr. C.B. Gupta

Contents

Part I: Entrepreneur and Entrepreneurship • Women Entrepreneurship • Tourism Entrepreneurship • Rural Entrepreneurship • Social Entrepreneurship • Entrepreneurship Development Programmes (EDPs) • Entrepreneurial Motivation.

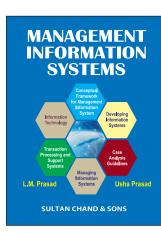
Part II: Business: Its Nature and Scope • Micro, Small and Medium Enterprises (MSMEs) • Establishing a Micro and Small Enterprise (Steps in Setting up a Business Venture) • Small Enterprises (MSMEs) in International Business• Family Business in India • Start-ups.

Part III: Business Incubators, Accelerators and Angel Investors • Forms of Ownership • Financing of Small Business • Lease Financing and Hire-Purchase • Management Process in Small Business • Working Capital Management • Purchasing and Inventory Management • Production and Operations Management • Issues in Small Business Marketing • Human Resource Management (HRM) • Profit Planning and Budgeting • Accounting



for Small Business • Growth Strategies for Small Business Enterprises • Office Organization for Micro and Small Enterprises • Institutional Assistance to Small Enterprises • Policy Support to Micro and Small Enterprises • Legal Framework for Small Business.

Edition: 8th, 2022	<i>Pages: xxiv</i> + 424	ISBN: 978-93-91820-20-6 (TC 176)	MRP: ₹ 350.00
--------------------	--------------------------	----------------------------------	---------------





Materials Management

M.M. Varma

Contents

Section One: Introduction – Materials Management • Integrated Materials Management • Organisation for Materials Management • Problems in Materials Management.

Section Two: Management of Materials – Materials Planning and Budgeting • Materials Identification, Codification and Standardisation • Combined Alphabetical and Numerical System • Inventory Control • Materials Management in India • Evaluation of Materials Management.

Section Three: Storekeeping and Materials Handling - Storekeeping

The Storekeeper
Storehouse
Materials Handling Equipments
Materials Handling
Receipt of Materials
Inspection, Preservation and Issue of Materials
Stores Day Sheet
Stores Accounting and Audit
Information System for Inventory
Management of Obsolete, Surplus and Scraps
Transport and Traffic Management.



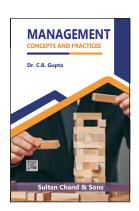
Section Four: Purchasing – Purchasing Organisation • Purchasing Principles,

Procedure and Systems • Make or Buy • Purchasing and Corporate Planning • Buyer-Seller Relations • Ethics of Buying and Selling • Legal Aspect of Purchasing• Purchasing Research and Value Analysis • Quality Control • Negotiation • Buyer's Place in Today's Industrial Purchasing • Import Substitution • Import Purchasing • Work, Motion, Time Studies and Quality Control • Management of Project Inventory. *Appendix.*

Edition: 4th, 2001	Pages: xxiv + 520	ISBN: 978-81-8054-713-3 (TC 242)	MRP: ₹ 425.00
	1 ages. Mir + 520	13011. 770 01 0034 713 3 (10 242)	WINT . X 420.00

Management: Concepts and Practices

Dr. C.B. Gupta



Contents

Unit I: Introduction – Concept and Nature of Management • Process and Significance of Management • Roles and Areas of Management & Coordination • Development of Management Thought.

Unit II: Planning and Decision-making – Nature, Scope and Objectives of Planning • Decision-making • Management by Objectives • Corporate Planning and Environment • Business Forecasting.

Unit III: Organising and Staffing – Nature and Process of Organising • Authority and Responsibility Relationships • Delegation and Decentralisation • Departmentation • Formal and Informal Organisations • Span of Control • Types of Organisation • Concept, nature and Importance of Staffing.

Unit IV: Motivating anding People – Concept and Nature of Directing • Motivation and Morale • Leadership • Communication.

Unit V: Managerial Control – Concept and Process of Control • Techniques of Managerial Control.

Unit VI: Objective Type Questions Unit VII: Case Studies

Select Bibliography • Questions Paper of BBA Examinations of GGS I.P. University.

Edition: 14th, 2014	<i>Pages: xvi</i> + 480	ISBN: 978-93-5161-025-0 (TC 157)	MRP: ₹ 350.00
200000000000000000000000000000000000000	i ugooi inti i too		

Management



Logistics and Supply Chain Management

Saikumari V. • S. Purushothaman

Contents

- Introduction to LogisticsDistribution Channels and Outsourcing Logistics
 - Transportation and Packaging
 - Logistics Performance Measurement and Costs
 - Current Trends in Logistics
 - Supply Chain Management Concepts

Question Bank Case Study Crossword University Question Papers.

SULTAN CHAND & SONS

LOGISTICS

Edition: 2nd, 2023

Pages: xl + 256 ISBN: 978-93-91820-41-1 (TC 1254) MRP: ₹ 325.00

Consumer Behaviour

An Indian Perspective: Text & Cases

Dr. S.L. Gupta • Sumitra Pal

Contents

- Understanding Consumer Behaviour
- Consumer Research
- Market Segmentation
- Consumer Needs and Motivation
- Consumer Personality
- Consumer Perception
- The Process of Learning and Memory
- Nature of Consumer Attitudes
- Models of Consumer Behaviour
- Group Dynamics and Consumer Reference Groups
- Communication, Advertising and Consumer Buying Behaviour
- The Family and Life Style Marketing
- Social Class and Consumer Behaviour
- Culture, Sub-Culture and Cross Culture
- The Process of Innovations and Diffusion of Innovation
- Consumer Behaviour as a Decision Process
- Maintaining Consumer Satisfaction
- Consumerism and Public Policy Issues
- Organisational Buyer Behaviour.

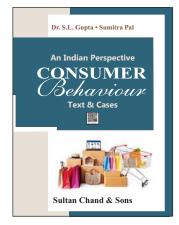
Appendices • Glossary.

Edition: 2nd. 2011

Pages: xvi + 612

ISBN: 978-81-8054-860-4 (TC 849)

MRP: ₹ 500.00



Management



A Brief Course on Foreign Exchange Arithmetic and Risk Management

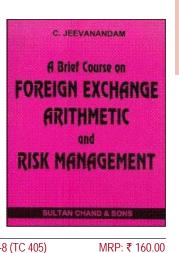
C. Jeevanandam

Contents

Part I – Foreign Exchange Arithmetic: Foreign Exchange • Exchange Rates Determination • Foreign Exchange Market • Interbank Forward Deals • Merchant Rates – Ready • Merchant Rates – Forward • Merchant Rates – Cross • Execution of Forward Contracts • Exchange Management by Banks.

Part II – Derivatives and Risk Management: Currency Derivatives • Currency Futures • Currency Options • Corporate Policy on Exposure and Risk • Transaction Exposure • Translation Exposure • Economic Exposure • Financial Swaps.

Appendix: Currencies and their Abbreviations (ISO Code).



29

Edition: 17th, 2016

Pages: xii + 240

ISBN: 978-93-5161-090-8 (TC 405)

Principles of Insurance and Risk Management

Alka Mittal • S.L. Gupta



Unit 1: Introduction to Risk – Risk • Risk Management • Identification, Measurement and Control of Risk.

Unit 2: Introduction of Insurance – Indian Insurance Industry • Concept and Nature of Insurance • Classification of Insurance • Insurance Contract.

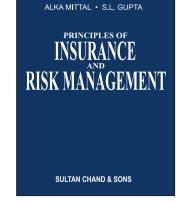
Unit 3: Life Insurance – Introduction to Life Insurance • Risk Classification and Life Insurance • Life Insurance Policy Conditions • Life Insurance, Tax Laws and Stamp Duties • Life Insurance Products • Insurance Organisations • Group, Health, Social Insurance and Reinsurance • Settlement of Life Insurance Claims and Underwriting.

Unit 4: General Insurance – Principles of Insurance • Non-life Insurance and its Products • Forms Used in General Insurance • Miscellaneous Insurance • Specialized Classes of General Insurance • Rural Insurance • Legal Dimensions of Insurance • More Acts Related to Insurance

• Underwriting Practices • Claims Settlement.

Unit 5: Principles of Actuarial Science – Theory of Probability • Mortality Tables • Mortality Table Construction • Mortality Table Indices • Life Insurance Premium • Premium Valuation • Asset and Liability Management • Marketing of Insurance Services • *Question Papers • Syllabus • Index.*

<i>Edition:</i> 3rd, 2013 <i>Pages: xx</i> + 816 ISBN: 978-81-8054-875-8 (TC	1066) MRP: ₹ 350.00
--	---------------------



Investment Analysis and Portfolio Management

R.P. Rustagi

RP Rustagi

Contents

SULTAN CHAND & SONS

Part I: Investment Environment - Understanding Investment • Financial Markets, Participants and Instruments.

Part II: Indian Capital Market - Securities Market in India: Structure and Trading • Mutual Funds.

Part III: Fixed Interest Securities - Bond Fundamentals • Bond Valuation and Management.

Part IV: Equity Shares : Analysis and Valuation - Fundamental Analysis : E-I-C Approach • Technical Analysis and Market Efficiency • Valuation of Equity Shares.

Part V: Risk-Return Relationship and Portfolio Management - Risk-Return Analysis in Investment • Portfolio Theory : Portfolio Selection and Management • Capital Assets Pricing Model, Arbitrage Pricing Theory and Portfolio Evaluation.

Part VI: Derivatives and Risk Management - Financial Derivatives: Forwards and Futures • Options : Strategies and Valuation • Swaps and Credit Derivatives.

Part VII: Changing Structure of Indian Capital Market - Indian Capital Market : Emerging Trends • Investors' Protection, Unfair Trade Practices and Insider Trading.

Part VIII: Miscellaneous Topics - Structured Debt, Securitization and Assets - Backed Securities. Investment in Real Assets.

Appendices – Glossary • Bibliography • Compounded Value Tables, Present Value Tables and Standard Area Table.

Edition: 5th, 2022	<i>Pages: xxxii</i> + 880	ISBN: 978-93-5161-186-8 (TC 1116)	MRP: ₹ 695.00
--------------------	---------------------------	-----------------------------------	---------------

Personal Financial Planning

Shalu Garg

Contents

Unit-I: Introduction to Financial Planning - Financial Planning • Time Value of Money • Savings, Spending and Financial Discipline

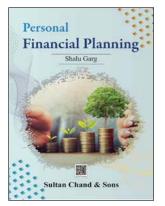
Unit-II: Investment Planning – Investment, Risk & Return and Portfolio • Bond. Real Estate and Investment in Projects • Financial Derivatives and Mutual Funds

Unit-III: Personal Tax Planning - Tax Structure in India • Exemptions and Deductions

Unit-IV: Insurance Planning – Life and Health Insurance • Property Insurance, Credit Life Insurance and Professional Liability Insurance

Unit-V: Retirement Benefits Planning - Retirement Planning and Pension Plans • Reverse Mortgage and Estate Planning

Practical Exercises Guide



Pages: xvi + 256

MRP: ₹ 265.00

Management



Creativity and Innovation in Entrepreneurship

S.S. Khanka

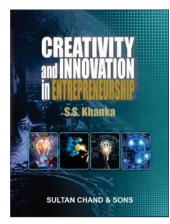
Contents

Section I: Entrepreneurship – Entrepreneur • Entrepreneurship • Entrepreneurship Development Programmes (EDPs).

Section II: Creativity - Introduction to Creativity • Creative Tools and Techniques • Entrepreneurial Creativity.

Section III: Innovation – Introduction to Innovation • Moving Innovation to Market • Management of Technology • Asset Protection • Technology Maturity, Obsolescence and Discontinuities.

Section IV: Incubators and Accelerators - The Business Incubators and Accelerators • The Business Incubator Players • Start-ups and Innovations • Design Thinking and Innovation • Artificial Intelligence (AI) and Innovation.



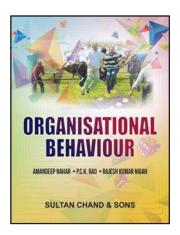
31

Edition: 1st, 2021 Pages: xxvi + 318 ISBN: 978-81-954071-2-5 (TC 1245)

MRP: ₹ 250.00

Organisational Behaviour

Amandeep Nahar • P.C.K. Rao • Rajesh Kumar Nigah



Contents

Unit I - OB: An Overview • Evolution of Management. Unit II - Personality • Attitude • Learning • Perception. Unit III - Group Dynamics • Communication and TA • Motivation • Leadership. Unit IV - Power Politics • Organisation Change • Organisation Development. Unit V - Conflict and Negotiation • Organisational Stress • Organisation Culture. Figures Case Studies Tables.

Edition: 1st, 2021

Pages: xxiv + 320

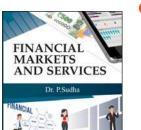
MRP: ₹ 250.00



Financial Markets and Services

P. Sudha

Management



Sultan Chand & Sons



- · Financial System
- Primary Market or New Issue Market
- Secondary Market
- Money Market
- Debt Market
- Derivative Market
- and Custodial Services
- Financial Institutions
- Mutual Funds

- Hire Purchase & Leasing
- Insurance
- Housing Finance
- Factoring
- Securitisation
- · Venture Capital
- Credit Rating

Edition: 1st, 2024

Pages: xxiv + 286

ISBN: 978-93-91820-92-3 (TC 1310)

MRP: ₹ 275.00

Marketing Research Principles, Applications and Cases

Dr. D.D. Sharma

Contents

Part I – Principles: Marketing Research – An Overview • Problem Discovery and Formulation • Marketing Research Process • Scientific Method
• Research Design • Experimental Research Designs • Secondary Data
• Primary Data • Methods of Primary Data Collection • Questionnaire Design
• Attitude Measurement and Scaling Techniques • Collecting Primary Data – Observation Method • Sampling Techniques • Selecting a Sample
• Processing of Collected Data • Cross Tabulation of Data • Data Analysis and Interpretation • Data Analysis and Interpretation (Continued)
• Multivariate Analysis • Presentation of Research Finding.

MARKETING RESEARCH Principles, Applications and Cases Dr. D. D. Sharyna Sultan Chand & Sons

Part II – Applications: Product Research • Advertising Research • Motivation Research • Sales Control Research.

Part III – Miscellaneous Issues: Ethical Issues in Marketing Research • Future of Marketing Research.

Part IV - Cases.

Appendices.

Edition: 2nd, 1999

Pages: xxiv + 552

MRP: ₹ 325.00



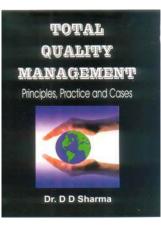
Total Quality Management

Principles, Practice and Cases

Dr. D.D. Sharma

Contents

Pursuing Excellence • Basics of Quality • Total Quality Management • TQM: Thinkers and Thoughts • TQM and Management Relationship • Cost of Quality • Problem Solving and QC Tools • Kaizen – Continuous Improvement • Quality Circles • Statistical Process Control • Just-in-Time (JIT) Manufacturing and Waste Elimination • Teamwork for Quality • Total Employees Involvement • Customer Satisfaction • Benchmarking • Leadership for Inspiring Change • Creating Quality Culture • Inspection, RFT & Total Preventive Maintenance • Quality System Standards – ISO 9000 • Planning Process • Daily Process Management and Quality Function Deployment (QFD) • PDCA – Improvement Cycle Housekeeping • Organisational Re-engineering • Total Quality in Service Sector • Quality Awards • Implementing TQM & Quality Audit • Housekeeping • Waste Elimination • Acceptance Sampling • Business Process Re-engineering • Six Sigma (6s) • ISO 9000 : 2000 & ISO/TS/ 16949 • Environment Management Standards : ISO 14000.



33

Management

Glossary of Terms • Case Studies of Indian Companies • Bibliography.

Edition: 2nd, 2004	<i>Pages: viii</i> + 1,060	ISBN: 978-81-8054-575-7 (TC 226)	MRP: ₹ 475.00
--------------------	----------------------------	----------------------------------	---------------

Securities Law & Market Operation

Dr. P. Sudha



Contents

- Securities Market
- Primary Market
- Secondary Market
- Financial Instruments
- Debt Instruments
- Stock Market Trading & Dematerialisation of Shares
- Custodial Services
- Ombudsman
- Regulation of Intermediaries
- Credit Rating Agency
- Venture Capital

Question Papers Glossary

Pages: xvi + 184

ISBN: 978-93-91820-10-7 (TC 1258)

MRP: ₹ 175.00



Financial Administration of India

M.J.K. Thavaraj

Management

34

IVI.J.R. Mavaraj			
	Contents		
FINANCIAL ADMINISTRATION	 System of Financial Administration • Evolution of Financial Administration • Fiscal Federalism in India • An Assessment of Centre-State Financial Relations • Fiscal Policies and the Problem of Resource Mobilisation • An Evaluation of Fiscal Policy in India • Resource Mobilisation from the Agricultural Sector 		
OF INDIA	• Finances of the Local Governments • Tax Administration • Principles of Performance		
M.J.K. Thavaraj	 Budgeting • Performance Measurement • Applications of Performance Budgeting • Planning, Programming and Budgeting System • Integrated Approach to Planning and Budgeting • Budgetary Cycle and Process • Financial Control and the Ministry of Finance • Delegation of Financial Powers • The System of Financial Advice 		
Sultan Chand & Sons	• Investment Decision in Government• Role of Audit • System of Accounts and Accounting Reforms• Parliamentary Financial Control • Reserve Bank of India and Public Debt Management • Financial Management of Public Enterprises • Rationality in Government • Teaching of Financial Management.		

<i>Edition:</i> 7th, 2003 <i>Pages: xviii</i> + 756 ISBN: 978-81-8054-071-5 (TC 451) MRP: ₹ 400		<i>Pages: xviii</i> + 756	ISBN: 978-81-8054-071-5 (1C 451)	MRP: ₹ 400.00
---	--	---------------------------	----------------------------------	---------------

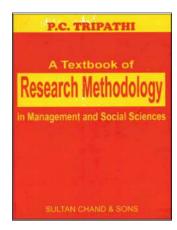
A Textbook of Research Methodology

in Management and Social Sciences P.C. Tripathi

Contents

Introduction • The Problem • Hypothesis • Experimental Methods of Data Collection • Non-Experimental Methods of Data Collection • Techniques of Data Collection • Sampling • Measurement Scales • Data Processing (Editing, Classification and Tabulation) • Single and Bivariate Analysis of Data • Multivariate Analysis of Data • Statistical Inference (Parameter Estimation) • Hypothesis Testing: One Sample Parametric Tests • Hypothesis Testing: Two sample Parametric Tests • Hypothesis Testing: Difference Between More Than Two Sample Means• Hypothesis Testing: Non-parametric Tests • Interpretation, Report Writing and Oral Presentation • Business Memos and Letters

Appendix (Statistical Tables) Bibliography.



MRP ₹ 250.00



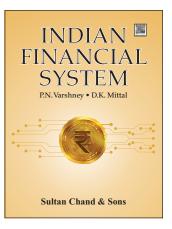
Indian Financial System

P.N. Varshney • D.K. Mittal

Contents

Part I – Money and Capital Markets: Financial Markets – Participants and Instruments • Money Market • Commercial Banks • Call Money Market
• Treasury Bill Market • Commercial Bills Market and Bill Rediscounting Scheme (BRS) • Certificates of Deposits (CDs) and Commercial Papers (CPs)
• Gilt-edged/Government Securities Market • Credit Rating • New issues Market – Functions and Issue Mechanism • New issues Market – Operations
• New Issues Market – Reforms and Investor Protection • Stock Exchanges – Operations • Over the Counter Exchange of India • Depositories.

Part II – Financial Institutions in India: Financial Institutions in India – An Overview • Reserve Bank of India • Commercial Banks • Regional Rural Banks • Co-operative Banks • Development Banking • Small Industries Development Bank of India • IFCI Limited • Export Import Bank of India • National Bank for Agriculture and Rural Development • National Housing Bank • Insurance Companies • Mutual Funds in India • Non-Banking



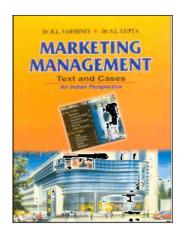
Finance Companies • Factoring Companies • Venture Capital Funds in India • Securitisation & Assets Reconstruction Companies • Infrastructure Finance • Ancillary Institutions.

Edition: 10th, 2015	Pages: xxiv + 640	ISBN: 978-93-5161-051-9 (TC 246)	MRP ₹ 695.00
---------------------	-------------------	----------------------------------	--------------

Marketing Management

Text and Cases - An Indian Perspective

Dr. R.L. Varshney • Dr. S.L. Gupta



Contents

- Understanding the Marketing Concepts
- Developing Marketing Strategy and Selecting Target Markets
- Understanding Consumer and Consumer Behaviour
- Understanding the Product Concepts
- Pricing Decisions
- Distribution Management Decisions

- Advertising and Sales
 Promotion Decisions
- Managing Sales Force
- Managing Marketing of Services
- Understanding the New Marketing Concepts

Appendices

Pages: xxx + 1,192

International Marketing Management

R.L. Varshney • B. Bhattacharya

Contents

Part I – International Trading Environment

Part II – India's Foreign Trade

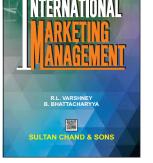
Part III – International Marketing

Part IV - Issues Relating to Globalisation

Part V – International Marketing in Action Modules.

Appendices Question Papers





76e

Edition: 26th, 2020

Pages: xvi + 824

ISBN: 978-93-5161-017-5 (TC 247)

MRP: ₹ 625.00

Entrepreneurship

Text & Cases C.B. Gupta

Contents

Unit I: Introduction – Nature and Role of Entrepreneurship • Routes to Entrepreneurship • Creativity and Innovation • Dimensions of Entrepreneurship.

Unit II: Types of Business Entities – Micro, Small and Medium Enterprises • Business Groups, Business Houses and Family Business • Contemporary Role Models in Indian Business.

Unit III: Entrepreneurial Sustainability – Institutions Assisting Entrepreneurs • Entrepreneurial Development in India • Business Incubators, Angel Investors, Venture Capital and Private Equity Funds.

Unit IV: Business Plan Preparation – Sources and Techniques of Business Ideas • Feasibility Analysis • Business Plan.

Unit V: Marshalling Resources - Financing the New Venture

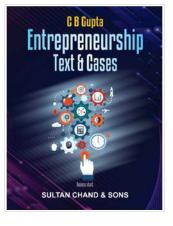
Production and Operations Management • Marketing Issues in a New Venture

• Building the New Venture Team • Forms of Ownership for New Venture • Growth and Transition of a Venture • Accounting and Financial Statements of a New Venture.

Unit VI: Appendices - Case Studies of Successful and Unsuccessful Entrepreneurs

Bibliography

<i>Edition:</i> 3rd, 2022 <i>Pages: xxiv</i> + 448 ISBN: 978-81-9510	043-3-8 (TC 1234) MRP: ₹ 400.00
--	---------------------------------





Financial Markets and Institutions

Dr. Paramjeet Kaur

Contents

Part 1: Introduction – An Introduction to Financial System • An Overview of the Indian Financial System

Part 2: Financial Markets I: Money Markets – Financial Markets I – Money Market Role of Central Bank in Money Market

Part 3: Financial Markets II: Capital Markets – Financial Markets II – Capital Market • Secondary Markets • Capital Market Instruments • Debt Market • Securities and Exchange Board of India (SEBI)

Part 4: Financial Institutions - Commercial Banks • Recent Developments in the Commercial Banking Sector • Insurance • Mutual Funds • Non-Banking Financial Companies

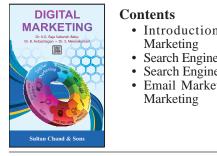
Part 5: Financial Stability - Financial Stability and Financial Crisis References

Edition: 1st, 2024

Pages: xxiv + 416 ISBN: 978-93-91820-53-4 (TC 1291) **Digital Marketing**

Dr. K.G. Raja Sabarish Babu

Dr. B. Anbazhagan • Dr. S. Meenakumari



- Introduction to Digital
- Search Engine Optimization
- Search Engine Marketing
- Email Marketing and Mobile
- Social Media Marketing
- Social Media Platforms
- E-Commerce
- Online Reputation Management
- Web Analytics

Edition: 1st, 2023

Pages: xxvi + 246

ISBN: 978-93-91820-55-8 (TC 1292)

MRP: ₹ 275.00

Ouestion Bank Financial Management

T.V. Ambuli • S.P. Nisha Pradeepa

Contents

Unit I – Foundation of Finance **Unit II** – Investment Decisions **Unit III** – Financing and Dividend Decisions Unit IV – Working Capital Management Unit V – Financial Markets Questions Papers



Management

FINANCIAI

NSTITUTIONS

MRP: ₹ 395.00

Edition: 1st. 2020

Pages: vi + 98

ISBN: 978- 93-5161-174-5 (TC 013)

MRP: ₹ 130.00



Managerial Economics (Text, Problems & Cases)

R.L. Varshney • K.L. Maheshwari

Contents

	Section I Section II	Introduction.Demand Analysis and Forecasting.		
MANAGERIAL	Section III	: Cost Analysis.		
ECONOMICS	Section IV	Cost Analysis.Production and Supply Analysis .		
Text, Problems & Cases	Section V	: Price and Output Decisions under Different Market		
	beedon v	Structures.		
1111	Section VI	: Pricing Policies and Practice.		
A A A A A A A A A A A A A A A A A A A	Section VII	: Profit Management.		
- Man	Section VIII	: Capital Management.		
O Sher	Section IX : Macro Economics and Business Decisions.			
RL VARSHNEY - KL MAHESHWARI Section X : Linear Programming for Economic Analysis.				
SULTAN CHAND & SONS Section XI : Operations Research Techniques in Managerial Economics.				
Section XII : Quantitative Economics for Management.				
	Section XIII	: Managerial Economics in the Context of Globalisation.		
Section XIV : Governm	ent & Busines	s – Indian Perspective.		
Section XV : Case Me	thodology Case	es with Workouts and Caselets with Answers.		
Section XVI : Economi	c Environment	of Business Decision-making.		
Section XVII : Further T	opics on Mono	opoly and Oligopoly.		
Section XVIII : Economic Theories of Consumer Behaviour.				
Annexures – Numericals.				
Appendices – Questions, P	roblems and C	ases, Examination Question Papers.		

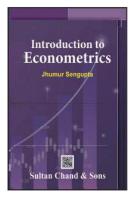
<i>Edition:</i> 22nd, 2014 <i>Pages: xxiv</i> + 982	ISBN: 978-81-8054-914-4 (TC 454)	MRP: ₹ 595.00
---	----------------------------------	---------------

Introduction to **Econometrics**

Jhumur Sengupta

Contents

- Nature and Scope of Econometrics
- Estimation of Classical Linear Regression Model
- Properties of Least Square Estimators
- Statistical Inference in Linear Regression Model
- Data Problems & Violations of Classical Assumptions
- Specification Analysis



38

Edition: 1st, 2023

Pages: xiv + 176

ISBN: 978-93-91820-31-2 (TC 1280)

MRP: ₹ 295.00

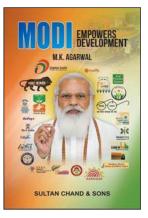


Modi Empowers Development

M.K. Agarwal

Contents

Modi and Empowerment of Development • Constitutional to 'Cooperative-Competitive' Federalism • Inclusive Development Strategies of Modi Government: • Fiscal Prudence and Tax Reforms under Modi Government • Modi's Aspiration of Self-Reliant India • Industrial Development Strategy under Modi Government • Expansion of Connectivity during Modi Era • Modi Way of Transforming Rural Development • Development of Health Sector during Modi Era • Agriculture Development during Modi Regime • Empowering Development and Inclusiveness with E-Governance • Tourism Development and Establishing India as Brand Tourism • Telecommunication, Power Sector and Space Technology in India • Mainstreaming Development in Jammu and Kashmir • Development of North Eastern States • Changing Paradigm of Women Empowerment • Need to Relook at GDP Estimation in India. *Index.*



Economics

Edition: 1st, 2022

Pages: xiv + 256

ISBN: 978-93-91820-13-8 (TC 1246)

MRP: ₹ 495.00

MATHEMATICS for Economists

B.C. Mehta • G.M.K. Madnani



Contents

Theory of Sets • The Number System • Resume of High School Algebra • Elements of Trigonometry and Analytical Geometry • Matrices and Determinants • Differential Calculus : One Variable Case • Applications of Simple Derivatives • Partial and Total Derivatives • Applications of Differential Calculus – I • Applications of Differential Calculus – II • Applications of Differential Calculus – III • Simple Integration • Definite Integrals and Applications • Differential Equations • Applications of Differential Equations • First-order Difference Equations and Applications • Second Order Difference Equations and Applications • Linear Programming • Input-Output Analysis • Game Theory. *Answers to Selected Exercises and Questions. Mathematical Tables.*

Edition: 9th, 2008

MRP: ₹ 500.00

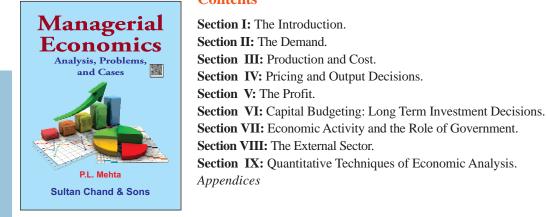


Managerial Economics

Analysis, Problems, and Cases

P.L. Mehta

Contents



Edition: 21st, 2016

Pages: xxiv + 820

ISBN: 978-93-5161-059-5 (TC 411)

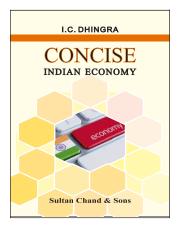
MRP: ₹ 595.00

Concise Indian Economy I.C. Dhingra

Contents

Introduction to Working of an Economy • Economic Growth and Development • National Income: Trends and Composition • Inequalities in Income Distribution • Era of Five Year Plans in India (1951-2017) • Emerging New Era of the Indian Economy • Population in India • Human Resource Development • Problem of Unemployment • Poverty in India • Inflation in India • Industrial Development in India • Industrial Policy and New Economic Policy (Libralisation, Privatisation, and Globalisation) • Large Scale Industries in India • Small Scale Industries in India • Regional Disparities in India • Parallel Economy in India • India * Foreign Trade • Indian Financial System • Union Budget 2019-20 and Current – Indian Economy.

Question Papers • Index.



Pages: xvi + 400

MRP: ₹ 250.00

Economics



The Indian Economy (Environment and Policy) I.C. Dhingra

Contents

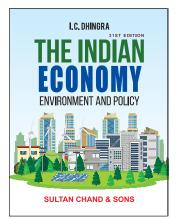
Section I: Issues in Economic Policy – Economic Policy: Concept and Applications • Evolution of Indian Economic Policy • Poverty in India.

Section II: Resource Profile of the Economy – Natural Resources • Infrastructure (Transport, Communication and Energy) • Human Resources • National Income and Capital Formation.

Section III: Development Planning in India – Era of Five-Year Plans in India (1951–2017) • Distribution of Income and Balanced Regional Development
Labour Force Policy and Unemployment • Price Level: Trends and Policy.

 Cabour Force Foncy and Onemproyment • Frice Level. Trends and Foncy.
 Section IV: The Agricultural Sector – Agriculture: Growth and Policy
 Technological Changes in Agriculture: Agricultural Inputs • Structural and Institutional Changes in Agriculture: Land Reforms in India and Agricultural Labour
 Agricultural Finance and Marketing • Food Security and Agriculture Price Policy
 Bural Development – Development Cooperation and Panchavati Rai

• Rural Development – Development, Cooperation and Panchayati Raj. Section V: Industry & Trade – Growth of Industry in India • Industrial Policy



Economics

and Licensing • Public Enterprises and Privatisation • Micro, Small and Medium Enterprises • Foreign Trade of India and Balance of Payments • Foreign Capital and Multinational Corporations in India.

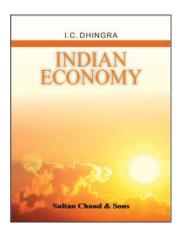
Section VI: Banking and Finance – Financial System and Commercial Banking in India • Reserve Bank and Monetary Regulation in India • Industrial Finance and Development Banking in India • Fiscal System in India • Modi-Era Economics: Reform to Transform.

Select Bibliography • Index.

<i>Edition:</i> 31st, 2022	Pages: xxxviii + 922	ISBN: 978-93-91820-19-0; (TC 379)	MRP: ₹ 680.00

Indian Economy

I.C. Dhingra



Contents

Unit I: Growth and Development – Economic Growth and Development. Unit II: National Income – National Income: Trends and Structural Changes. Unit III: Major Problems of Indian Economy – Poverty in India • Inequalities in Income Distribution • Problem of Unemployment • Population in India. Unit IV: India's Planned Economy – Era of Five Year Plans in India (1951– 2014) • Emerging New Era of the Indian Economy.

Unit V: Infrastructure for Development Unit – Physical Infrastructure in India • Social Infrastructure in India.

Unit VI: Indian Agriculture – Agricultural Development in India • Land Reforms and Rural Development • Sources of Farm Credit and Marketing of Agricultural Produce • Food Policy and Public Distribution System in India. **Unit VII: Industrial Sector In India** – Industrial Development in India • Industrial Policy and New Economic Policy (Liberalisation, Privatisation and Globalisation) • Small-scale Industries in India.

Unit VIII: Foreign Trade – India's Foreign Trade.

Unit IX: Public Finance – Fiscal System and Policy in India • Indian Macroeconomics Today • Economy of Tamil Nadu.

Edition: 1st; 2019	<i>Pages: xvi</i> + 400	ISBN: 978-93-5161-145-5 (TC 1236)	MRP: ₹ 250.00
--------------------	-------------------------	-----------------------------------	---------------



Applied Public Relations and Communications

K.R. Balan

Contents

- Principles and practice of public relations
- Communications
- Tools and Media
- Insight into Advertising
- Mass Media
- Corporate Relations
- Public Relations at Large
- Professional Code
- Editing, Printing and Production of Publications
- Appendices.

Edition: 3rd, 1993;

MUNICATION

42

Pages: xvi + 772; ISBN: 978-81-8054-799-7 (TC 129);

MRP: ₹ 235.00

FINANCIAL SERVIO

Financial Services

D. Joseph Anbarasu • V.K. Boominathan • P. Manoharan • G. Gnanaraj

• Housing Finance

Securitization

Credit Rating

Credit Card

Derivatives.

Consumer Finance

Contents

- Indian Financial Systems
- Merchant Banking
- Mutual Fund
- Lease Financing
- Hire Purchase
- Factoring
- Capital Market
- Venture Capital
- Insurance

Edition: 3rd, 2007;

Pages: viii + 456;

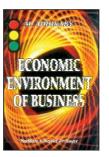
ISBN: 978-81-8054-791-1 (TC 963);

MRP: ₹ 295.00

Economic Environment of Business

M. Adhikary

Contents



Part I: Theory – Introduction • The Nature of Economic System • Anatomy and Functioning of the Economy • Economic Policies • Economic Planning • Economic Problems of Fluctuations and Growth • Economic Trends and Structural Changes.

Part II: Indian Case – Indian Economic System • Anatomy of the Indian Economy
Functioning of the Indian Economy • Economic Policy Statements and Proposals
Economic Legislations • National Economic Planning • Economic Reforms • Current National Economic Trends and Tendencies • International Economic Environment • Conclusion.

Part III: Data Environment of India - Indian Macro - Economic Data.

Part IV: Appendices – *Appendices I – XI: Post Scripts.*

Edition: 13th, 2012	<i>Pages: xxiv</i> + 858	ISBN: 978-81-8054-907-6; (TC 339)	MRP: ₹ 400.00
---------------------	--------------------------	-----------------------------------	---------------



The Crime of Honour Killing

A Critical Analysis of The Law in India

Dr. Sulakshana Banerjee Mukherjee

Contents

Honour Killing – A Social Stigma • Honour Killing and The Law: An Overview
Honour Killing in India • Role of *Khap Panchayat* in Honour Killing • Case Study on Honour Killing in Different States of India • Conclusion.

Pages: xx +188

Bibliography

Webliography

Edition: 1st, 2023

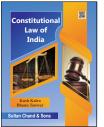
THE CRIME OF HOROUR KURUNG A Cristal Analysis of The Salatarus Ranges Malaysis A Salatarus Ranges Malaysis B Salatarus Ranges Malaysis

MRP: ₹ 275.00

Constitutional Law of India

Kush Kalra • Bhanu Tanwar

Contents



Introduction • Salient Features of The Constitution • Nature of Indian Constitution • Preamble • The Union and Its Territories (Articles 1 to 4) • Citizenship (Articles 5 to 11) • Fundamental Rights (Articles 12 to 35) • Rights to Equality (Articles 14 to 18) • Rights to Freedom (Articles 19 to 22) • Rights Against Exploitation (Articles 23-24) • Freedom of Religion (Articles 25 to 28) • Cultural and Educational Rights (Articles 29-30) • Rights to Constitutional Remedies (Articles 32 to 35) • Directive Principles of State Policy (Articles 36 to 51) • Fundamental Duties (Articles 51A) • The Union Executive (Articles 52 to 78, 123 and 361) • Union Legislature (Articles 79 to 122) • Union Judiciary (Articles 124 to 147) • State Executive (Articles 153 to 167 and 213) • The State Legislature (Articles 168 to 212) • Subordinate Courts (Articles 233 to 237) • The Union Territories (Articles 239 to 241) • Panchayats (Articles 243 to 2430) • Municipalities and Cooperative Societies: (Articles 2439 to

ISBN: 978-93-91820-75-6 (TC 1304)

243ZG and Articles 243ZH to 243ZT) • Relations Between the Union and the States (Articles 245 to 293) • Rights to Property (Articles 294 to 298) • Trade, Commerce and Intercourse (Within the Territory of India) (Articles 301 to 307) • Services Under the Union and the States (Articles 308 to 314) • Tribunals (Articles 323A and 323B) • Elections (Articles 324 to 329) • Official Language (Articles 343 to 351) • Emergency Provisions (Articles 352 to 360) • Amendment of the Constitution (Article 368) • Leading Judgments on Constitutional Law.

<i>Edition:</i> 1st, 2023	<i>Pages: xxiv</i> + 328	ISBN: 978-93-91820-29-9 (TC 1283)	MRP: ₹ 295.00

White Collar Crimes in India – A Concordance

Dr. Sulakshana Banerjee Mukherjee

Contents

A Genesis of White Collar Crimes in Indian Educational Institutions • The Concept of White Collar Crimes in India • White Collar Crimes:Association of the High Profile People • White Collar Crimes in Engineering Profession • Political Corruption and it's Detrimental Effects on White Collar Crimes in India • Solo Travelling for Women in India –An Easy Prey to White Collar Crime • Essential Concept of White Collar Crimes: A Study on The Definitional Issue • Prohibition of Insider Trading Practices in The Era of Technological Advancement • White Collar Crime – An Impediment Towards Welfare Government in India • White Collar Crimes in India: An Analysis • Role of Police in Controlling White Collar Crime in India • White Collar Crimes in India and It's Effect on The Society • Legal and Ethical Constraints in Indian Tourism – An Analysis of the White Collar CrimeInvolved in The Industry



Edition: 1st, 2023

Pages: xiv +194

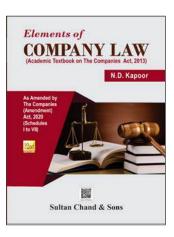
ISBN: 978-93-91820-22-0 (TC 1282)

MRP: ₹ 275.00

Elements of Company Law

N.D. Kapoor

Contents



44

Nature of Company • Kinds of Companies • Formation of Company Memorandum of Association • Articles of Association • Prospectus • Share Capital and Debentures • Acceptance of Deposits by Companies Registration of Charges • Management and Administration • Declaration and Payment of Dividend • Accounts of Companies • Audit and Auditors Appointment of Directors
 Meeting of Board and its Powers
 Appointment and Remuneration of Managerial Personnel • Inspection, Inquiry and Investigation • Compromises, Arrangements and Amalgamations • Prevention of Oppression and Mismanagement • Registered Valuers • Removal of Names of Companies from the Register of Companies • Winding Up • Companies Authorised to Register under Companies Act • Companies Incorporated Outside India • Government Companies • Registration Office and Fees • Companies to Furnish Information or Statistics • Nidhi • National Company Law Tribunal and Appellate Tribunal Special Courts • Miscellaneous • The Depositories Act, 1996 • Company Law in Computerized Environment • The Companies Act, 2013 (Schedules I to VII)

Edition: 32nd, 2025	Pages: xxviii + 468	ISBN: 978-93-91820-97-8 (TC-1226)	MRP: ₹ 395.00
---------------------	---------------------	-----------------------------------	---------------

Law

Legal Systems in Business

N.D. Kapoor

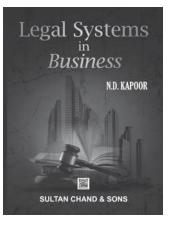
Contents

Volume I – Law of Contract – Introductory – Part One – General Principles of Law of Contract: Nature of Contract • Offer and Acceptance • Consideration
Capacity to Contract • Free Consent • Legality of Object
Void Agreements • Contingent Contracts • Performance of Contract
Discharge of Contract • Remedies for Breach of Contract • Quasi-Contracts
Part Two – Special Contracts: Indemnity and Guarantee • Bailment and Pledge
Contract of Agency • Sale of Goods • Conditions and Warranties • Transfer of

Property • Performance of Contract • Rights of an Unpaid Seller • Partnership Act • Negotiable Instruments.

Volume II – Company Law – Nature of Company • Kinds of Companies

Formation of Company • Memorandum of Association • Articles of Association
Prospectus • Management of the Company • Accounting and Audit • Winding Up of Companies – Different Models of Winding Up.



Volume III - Other Laws - The Consumer Protection Act, 1986

• The Competition Act, 2000 • The Information Technology Act, 2000 • The Intellectual Property Rights • The Foreign Exchange Management Act, 1999 • Labour Laws • The Securities and Exchange Board of India Act, 1992.

	E	-0	İtl	0	n:	2	no	1,	2	C)2	1	
--	---	----	-----	---	----	---	----	----	---	---	----	---	--

Pages: xxxvi + 972

Elements of Mercantile Law

N.D. Kapoor

Contents

Volume I – LAW OF CONTRACT

Introductory

Part One – General Principles of Law of Contract – Nature of Contract • Offer and Acceptance • Consideration • Capacity to Contract • Free Consent • Legality of Object • Void Agreements • Contingent Contracts • Performance of Contract
• Discharge of Contract • Remedies for Breach of Contract • Quasi-Contracts

Part Two – Special Contracts – Indemnity and Guarantee • Bailment and Pledge
Contract of Agency • Sale of Goods • Conditions and Warranties • Transfer of Property • Performance of Contract • Rights of an Unpaid Seller • Nature of Partnership • Relations of Partners • Dissolution of Firm • Limited Liability Partnership (LLP) • Negotiable Instruments • Notes, Bills and Cheques • Parties to a Negotiable Instrument • Negotiation • Presentment of a Negotiable Instrument
• Discharge of a Negotiable Instrument

• Rules of Evidence Estoppel and International Law • Hundis • Banker and Customer

• Arbitration • Conciliation • Law of Insurance • Life Insurance • Fire Insurance

• Marine Insurance • Carriage of Goods • Carriage by Sea • Carriage by Air

Part Three – Law of Insolvency – The Insolvency and Bankruptcy Code, 2016

Part Four – Other Laws – The Consumer Protection Act, 1986 • The Foreign Exchange Management Act, 1999 • The Information Technology Act, 2000 • The Competition Act, 2000 • Goods and Services Tax (GST)

Volume II – COMPANY LAW

Nature of Company • Kinds of Companies • Formation of Company • Memorandum of Association • Articles of Association • Prospectus • Share Capital and Debentures • Acceptance of Deposits by Companies • Registration of Charges • Management and Administration • Declaration and Payment of Dividend • Accounts of Companies • Audit and Auditors • Appointment of Directors • Meeting of Board and its Powers • Appointment and Remuneration of Managerial Personnel • Inspection, Inquiry and Investigation • Compromises, Arrangements and Amalgamations • Prevention of Oppression and Mismanagement • Registered Valuers • Removal of Names of Companies from the Register of Companies • Winding Up • Companies Authorised to Register under Companies Act • Companies Incorporated Outside India • Government Companies • Registration Offices and Fees • Companies to Furnish Information or Statistics • Nidhi • National Company Law Tribunal and Appellate Tribunal • Special Courts • Miscellaneous • The Companies Act, 2013 (Schedules)

Volume III - INDUSTRIAL LAW

Part One – Working Conditions – The Factories Act, 1948

Part Two – Social Security – The Employees' Compensation Act, 1923 • The Employees' State Insurance Act, 1948 • The Employees' Provident Funds and Miscellaneous Provisions Act, 1952 • The Payment of Gratuity Act, 1972 (as amended upto 29-3-2018) • The Maternity Benefit Act, 1961 • The Payment of Wages Act, 1936 • The Minimum Wages Act, 1948.

Part Three - Disputes - The Industrial Disputes Act, 1947

Part Four - Standing Order - The Industrial Employment (Standing Orders) Act, 1946

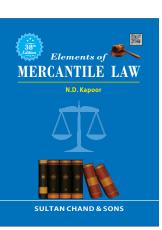
Part Five – Workers' Organisations – The Trade Unions Act, 1926

Part Six - Bonus - The Payment of Bonus Act, 1965

Part Seven – Miscellaneous – The Apprentices Act, 1961 • The Employment Exchanges (Compulsory Notification of Vacancies) Act, 1959 • The Collection of Statistics Act, 2008

Subject Index.

<i>Edition:</i> 38th, 2020 <i>Pages: xxiv</i> + 1,448	ISBN: 978-93-5161-156-1 (TC 278)	MRP: ₹ 750.00
---	----------------------------------	---------------

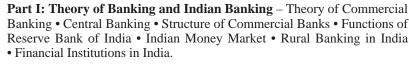


Law

Banking Theory Law & Practice

K.P.M. Sundharam • P.N. Varshney

Contents



Part II: Banker and Customer – Definition and Functions of a Banker
Relationship Between Banker and Customer • Rights of a Banker
Customers' Accounts with the Banker • Special Types of Banker's Customers.

Part III: Law Relating to Negotiable Instruments – Negotiable Instruments • Endorsements • Crossing of Cheques • Payment of Cheques • Collection of Cheques • Bills of Exchange and Promissory Notes • Rights and Liabilities of Parties to Negotiable Instruments.

Part IV: Employment of Bank Funds – The Liquid Assets • Investment in Securities • Loans and Advances • Assessing Creditworthiness of Borrowers • Appraisal of Term Loan Proposals • Secured Advances – Modes of Creating

Charge • Secured Advances – Types of Securities • Purchase and Discounting of Bills • Ancillary Services of a Banker • Customers' Grievances and Redressal.

Appendix: Syllabus and Questions Papers.

Banking Theory

Law & Practice

Sultan Chand & Sons

<i>Edition:</i> 21st, 2019 <i>Pages: xvi</i> + 598	ISBN: 978-93-5161-149-3; (TC 336)
--	-----------------------------------

MRP: ₹ 535.00

Elements of Industrial Law

N.D. Kapoor

Contents

Part I: Working Conditions – The Factories Act, 1948.

Part II: Social Security – The Employees' Compensation Act, 1923 • The Employees' Sate Insurance Act, 1948 • The Employees' Provident Funds and Miscellaneous Provisions Act, 1952 • The Payment of Gratuity Act, 1972 • The Maternity Benefit Act, 1961 • The Payment of Wages Act, 1936 • The Minimum Wages Act, 1948.

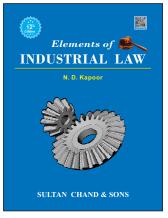
Part III: Disputes – The Industrial Disputes Act, 1947.

Part IV: Standing Order – The Industrial Employment (Standing Orders) Act, 1946.

Part V: Worker's Organisations – The Trade Union Act, 1926.

Part VI: Bonus – The Payment of Bonus Act, 1965.

Part VII: Miscellaneous – The Apprentices Act, 1961 • The Employment



Exchanges (Compulsory Notification of Vacancies) Act, 1959 • The Collection of Statistics Act, 2008.

Part VIII: Compliances – Compliances Under Employees State Insurance (ESI) • Compliances Under Employees Provident Funds and Miscellaneous Provisions Act, 1952 • Compliances Under The Payment Gratuity Act 1972 • Compliances under the Industrial Disputes Act, 1947

University Question Papers.

<i>Edition:</i> 12th, 2020 <i>Pages: viii</i> + 352 ISBN: 978-93-5161-162-2; (TC 297) MRP: ₹	295.00
--	--------



Banking Law & Practice

P.N. Varshney

Contents

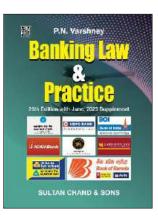
Part I – **Banking System in India:** Financial Institutions in India – An Overview • Reserve Bank of India.

Part II – **Banker and Customer:** Relationship between Banker and Customer • Customers Accounts with the Banker • Special Types of Banker's Customers.

Part III – Law Relating to Negotiable Instruments: Negotiable Instruments • Endorsements • Crossing of Cheques • Payment of Cheques • Collection of Cheques • Bills of Exchange and Promissory Notes • Rights and Liabilities of Parties and Negotiable Instruments.

Part IV – **Employment of Bank Funds:** The Liquid Assets; Investment in Securities • Loans and Advances • Assessing Credit Worthiness of Borrowers • Appraisal of Term Loan Proposals • Secured Advances –Modes of Creating Charge • Secured Advances – Types of Securities • Purchase and Discounting of Bills • Letters of Credit • Documentation • Guarantees • Analysis of Financial Statements • Priority Sectors – Concept, Coverage and Targets • Financing of Micro, Small and Medium

Contents



Enterprises • Financing of Agriculture & Other Priority Sectors • Ancillary Services of a Banker.

Part V – Regulation on Banks: Credit Policy of Reserve Bank of India • Prudential Regulation over Banks
 • Customer's Grievances and Redressal • Securitisation and Reconstruction of Final Assets and Enforcement of Security Interest Act 2002. Supplement – June, 2023

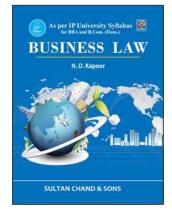
Edition: 25th, 2022	<i>Pages: xvi</i> + 638	ISBN: 978-81-8054-994-6 (TC 332)	MRP: ₹ 495.00
---------------------	-------------------------	----------------------------------	---------------

ceunty increst Act 2002. Suppement – June, 202.

Business Law

As per IP University Syllabus BBA and B.Com. (Hons.)

N.D. Kapoor



Unit I: The Indian Contract Act, 1872 (General Principle of Law of Contract)

Introductory • Nature of Contract • Offer and Acceptance • Consideration
Capacity to Contract • Free Consent • Legality of Object • Void Agreements
Contingent Contracts • Performance of Contract • Discharge of Contract
Remedies for Breach of Contract • Quasi-Contracts • Indemnity and Guarantee • Bailment and Pledge • Contract of Agency.

Unit II: The Sale of Goods Act, 1930 – Sale of Goods • Conditions and Warranties
Transfer of Property • Performance of Contract • Rights of an Unpaid Seller.

Unit III: The Companies Act, 2013 (Amended Upto 2019) – Nature of Company • Kinds of Companies • Formation of Company • Memorandum of Association • Articles of Association • Prospectus • Share Capital and Debentures • Acceptance of Deposits by Companies • Registration of Charges • Management and Administration • Declaration and Payment of Dividend

Accounts of Companies • Audit and Auditors • Appointment of Directors • Meeting of Board and its Powers
Appointment and Remuneration of Managerial Personnel • Prevention of Oppression and Mismanagement.
Unit IV: The Negotiable Instruments Act, 1881 – Negotiable Instruments • Notes, Bills and Cheques • Parties to a Negotiable Instrument • Negotiation • Presentment of a Negotiable Instrument • Dishonour of a Negotiable Instrument
Discharge of a Negotiable Instrument • Rules of Evidence Estoppel and International Law • *Hundis* • Banker and Customer.

Edition: 31st, 2020 Pages:	<i>iii</i> + 558 ISBN:	I: 978-93-5161-165-3 (TC 1160)	MRP: ₹ 450.00
----------------------------	------------------------	--------------------------------	---------------

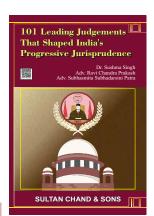
101 Leading Judgements That Shaped India's Progressive Jurisprudence



Dr. Sushma Singh • Adv. Ravi Chandra Prakash

Adv. Subhasmita Subhadarsini Patra

Contents



This book contains all case briefs of the various leading and landmark judgements of the Supreme Court of India from 2017-2022. The book focuses on the cases of dynamic approach and a developed perspective of the changes in the society. Let it be decriminalization of homosexuality, right to privacy, Sabarimala case on the entry of menstruating age of women in temple, to current day medical termination case and idea of marital rape, the book has got all covered. The book has been curated keeping in mind basically the legal fraternity of law students, researchers, Judiciary aspirants, CLAT aspirants, NET aspirants, lawyers, advocates, academicians and has huge impact in the preparation of UPSC aspirants as well. The book also covers all the major areas of legal study namely, constitutional, criminal, civil, domestic, family laws, etc. to help its readers prepare a wide range of approach on debates and discussion and ensure critical thinking.

Edition: 1st, 2023

Pages: xii +148

ISBN: 978-93-91820-62-6 (TC 1297)

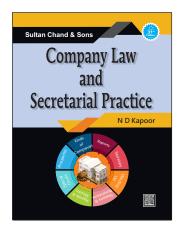
MRP: ₹ 150.00

Company Law and Secretarial Practice

N.D. Kapoor

Contents

Volume I - Company Law • Nature of Company • Kinds of Companies • Formation of Company • Memorandum of Association • Articles of Association • Prospectus • Share Capital and Debentures • Acceptance of Deposits by Companies • Registration of Charges • Management and Administration • Declaration and Payment of Dividend • Accounts of Companies • Audit and Auditors • Appointment of Directors • Meeting of Board and its Powers • Appointment and Remuneration of Managerial Personnel • Inspection, Inquiry and Investigation • Compromises, Arrangements and Amalgamations • Prevention of Oppression and Mismanagement • Registered Valuers • Removal of Names of Companies from the Register of Companies • Winding Up • Companies Authorised to Register under Companies Act • Companies Incorporated Outside India • Government Companies • Registration Offices and Fees • Companies to Furnish Information or Statistics • Nidhi • National Company Law Tribunal and Appellate Tribunal • Special Courts • Miscellaneous • The Companies Act, 2013 (Schedules).



Volume II - Secretarial Practice • Secretary • Meetings and Proceedings • Motions and Resolutions Agenda and Minutes
 Company Management
 Accounts and Auditors
 Winding Up
 Compromises, Arrangements and Reconstructions • Company Correspondence • Reports • University Questions Papers.

<i>Edition:</i> 31st, 2020 <i>Pages: xiv</i> + 546	ISBN: 978-93-5161-167-7 (TC 288)	MRP: ₹ 495.00
--	----------------------------------	---------------



Business Law (Tamil Nadu Edition) Including Companies (Amendment) Act, 2019 N.D. Kapoor

Contents

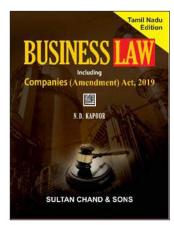
Introductory

Unit I – The Indian Contract Act, 1872: General Principles of Law of Contract
Nature of Contract • Offer and Acceptance • Consideration
Capacity to Contract • Free Consent • Legality of Object • Void Agreements
Contingent Contracts • Performance of Contract • Discharge of Contract
Remedies for Breach of Contract • Quasi-Contracts • Indemnity and

Guarantee • Bailment and Pledge • Contract of Agency.

Unit II – The Sale of Good Act, 1930: Sale of Goods • Conditions and Warranties • Transfer of Property • Performance of Contract • Right of an Unpaid Seller.

Unit III – Law Relating to India Partnership Act, 1932 and The Limited Liability Partnership Act, 2008: Nature of Partnership • Relations of Partners • Dissolution of Firm • Limited Liability Partnership (LLP).

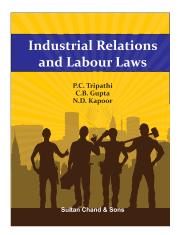


Unit IV – The Companies Act, 2013 (Amended upto 2019): Nature of Company • Kinds of Companies • Formation of Company • Memorandum of Association • Articles of Association • Prospectus • Share Capital and Debentures • Acceptance of Deposits by Companies • Registration of Charges • Management and Administration • Declaration and Payment of Dividend • Accounts of Companies • Audit and Auditors • Appointment of Directors • Meeting of Board and its Powers • Appointment and Remuneration of Managerial Personnel • Prevention of oppression and mismanagement • *Question Papers*.

Edition: 7th, 2021	<i>Pages: xvi</i> + 576	ISBN: 978- 93-5161-193-6 (TC 283)	MRP: ₹ 450.00	
	1 ages. XVI + 510	13010. 770 73 3101 173 0 (10 203)	WINT : X 400.00	

Industrial Relations and Labour Laws

P.C. Tripathi • C.B. Gupta • N.D. Kapoor



Contents

Volume I: Industrial Relations – Industrial Relations and Industrial Disputes in India • Trade Unions • Collective Bargaining • Discipline and Grievance Redressal • Employee Discipline • Employee Compensation • Labour Welfare and Social Security • Workers' Participation in Management.

Volume II: Labour Laws – Introduction • The Factories Act, 1948 • The Employees' Compensation Act, 1923 • The Employees' State Insurance Act, 1948 • The Employees' Provident Fund is and Miscellaneous Provisions Act, 1952 • The Payment of Gratuity Act, 1972 • The Maternity Benefit Act, 1961 • The Payment of Wages Acpt, 1936 • The Minimum Wages Act, 1948 • The Industrial Disputes Act, 1947 • The Industrial Employment (Standing

Orders) Act, 1946 • The Trade Unions Act, 1926 • The Payment of Bonus Act, 1965 • The Apprentices Act, 1961 • The Employment Exchanges (Compulsory Notification of Vacancies) Act, 1959 • The Collection of Statistics Act, 2008.

University Question Papers.

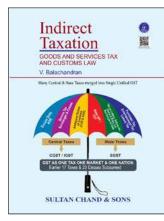
Edition: 6th, 2020	<i>Pages: x</i> + 568	ISBN: 978-93-5161-166-0 (TC 1162)	MRP: ₹ 495.00

Law

Indirect Taxation

Goods and Services Tax and Customs Law V. Balachandran

Contents



A. Recent Developments in Indirect Taxation

B. Current Developments in Indirect Taxation Since January 2021

Section A – Introduction: Indirect Taxes.

Section B – Goods and Services Tax: Introduction to GST • Framework of GST – Definitions • Scope, Time and Value of Supply • Input Tax Credit • Registration • Tax Invoice, Credit and Debit Notes • Accounts and Records • Returns • Payment of Tax • Refunds • Assessment and Audit • Inspection, Search, Seizure and Arrest • Demands and Recovery • Advance Ruling • Appeals and Revision • Offences and Penalties • Integrated Goods and Services Tax Act, 2017 [IGST] • Union Territory Goods and Services Tax Act, 2017 • Goods and Services Tax (Compensation to States) Act, 2017 • Practical Aspects under GST Law • Tax Planning under GST.

Section C – The Customs Act, 1962: Finance Act, 2018 – Budgetary Changes in Customs Act, 1962 • Customs Duty Historical Background • Levy

and Collection of Customs Duty • Prohibition on Importation and Exportation of Goods • Special Provisions for Detection and Prevention of Illegal Import and Export • Valuation of Goods Under Customs Act • Exemption from Duty • Refund of Customs Duty & Advance Ruling • Clearance of Import Goods • Clearance of Export Goods • Warehousing • Customs Duty Drawback • Baggage, Postal Articles and Stores • Search, Seizure Arrest and Confiscation of Goods • Adjudication and Appeals • Offences and Prosecutions.

Section D – Tax Planning in Indirect Taxes: Tax Planning in Indirect Taxes.

Section E – Quiz and Practical Questions with Key: QUIZ on GST and Customs Law • Practical Problems & Key Under Customs Law • Problems and Key Under GST Law.

<i>Edition:</i> 19th, 2023	<i>Pages: xxx</i> + 394	ISBN: 978-93-91820-38-1 (TC 249)	MRP: ₹ 545.00

Alternative Dispute Resolution

Concepts and Methods

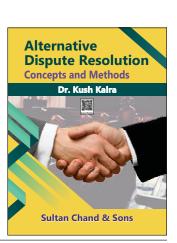
Dr. Kush Kalra

Contents

- Introduction
- Arbitration
- Conciliation
- Mediation
- Negotiation
- Landmark Cases on ADR
- Online Dispute Resolution
- Law Commission Report on Need For Justice-Dispensation Through ADR Etc.

```
• Law Commission Report on
Amendment of Section 89 of
The Code of Civil Procedure,
1980 and Allied Provisions
```

• Law Commission Report on Amendment to the Arbitration and Conciliation Act, 1996.



Pages: xii + 196

ISBN: 978-93-91820-56-5 (TC-1293)

MRP: ₹ 250.00



Advanced Cost and Management Accounting

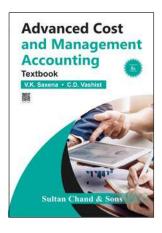
Textbook

V.K. Saxena • C.D. Vashist

Contents

Overview of Cost Accounting: Concepts and Practices • Materials • Labour • Overheads • Cost Book-keeping • Job Costing, Unit Costing and Contract Costing • Process Costing • Service Costing • Joint Products and By-Products • Marginal Costing and Cost-Volume-Profit Analysis • Short-Term Decision Making • Budgetary Control • Standard Costing • Uniform Costing and Inter-Firm Comparison • Use of Costs in Pricing Decision• Miscellaneous Topics • Inflation Accounting • Human Resource Accounting • Mathematical/Statistical Applications to Managerial Problems • Capital Budgeting and Return on Investment • Activity-based Costing and Activity-based Management • Emerging Concepts in Management Accounting • Inventory Management.

Appendix–A: Selected Set of Problems from Different Chapters; **Appendix–B:** Generally Accepted 'Cost Accounting Principles' • Annexure I: Application Guidelines • Annexure II: Recent Developments in Cost and Management Accounting; **Appendix–C:** Extracts from C.I.M.A. (London) 1. Official



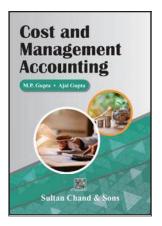
Terminology of Manage-ment Accounting (Revised 1991); 2. Official Terminology of Manage-ment Accounting (Revised 1996); 3. Management Accounting Official Terminology (Revised 2005); **Appendix–D:** International Accounting Standards; **Appendix–E:** Cost Accounting Standards Board; **Appendix–F:** 1.Problems from ICWA; 2. University Examination Papers (2012–2022)

Index

Edition: 8th, 2024; *Pages: xxxii* + 1,384 ISBN: 978-93-91820-91-6 (TC 114) MRP: ₹ 795.00

Cost and Management Accounting

M.P. Gupta • Ajai Gupta



Contents

• Introduction to Cost and Management Accounting • Materials Cost

Employees Cost (Labour)
Direct Expenses or Chargeable Expenses
Overheads • Activity Based Costing (ABC) • Single or Output or Unit Costing-1
Unit Costing-2 – Calculation of Tender Price or Estimates/Quotations • Job, Batch and Contract Costing • Process Costing • Joint Products and By-Products Costing • Operating or Service Costing • Cost Book Keeping: Cost Control Accounts • Integrated or Integral Cost Accounts • Reconciliation of Cost and Financial Accounts • Marginal Costing, Cost-Volume-Profit Analysis and Decision-Making • Standard Costing and Variance Analysis • Budgetary Control

Appendix-1 Cost Accounting Standards (CMA) Appendix-2 Developments in Cost and Management Accounting.

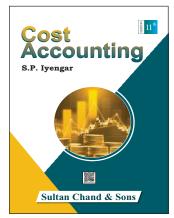
Edition: 1st, 2023

Pages: xx + 1252

Cost Accounting

S.P. lyengar

Contents



Section A – Principles and Concepts: Cost Concepts, Procedures, Methods and Techniques

Section B – Elements of Cost: Materials – Purchase Control • Materials – Storage and Issue Control • Materials – Costing Receipts and Issues • Materials – Material Losses • Materials – Tools, Patterns, Designs, Blue-Prints and Packing Materials • Labour – Labour Cost Control • Labour – Labour Cost Accounting • Chargeable Expenses • Overheads – Manufacturing • Overheads – Administration, Selling and Distribution

Section C – Methods of Costing: Job Costing • Contract Costing • Process Costing • Joint Product and By-Product Costing • Unit Costing • Operating Costing • Operation Costing

Section D – Cost Book Keeping: Cost Book Keeping and Reconciliation of Cost and Financial Accounts • Integral Accounting

Section E – Miscellaneous: Uniform Costing • Cost Audit • Mechanisation of Cost Accounting

Section F – Management Accounting: Nature and Scope of Management Accounting Section G – Information for Profit Planning and Decision Making: Marginal Costing • Cost-Volume-Profit Analysis • Managerial Decision-Making

Section H – Information for Planning and Control: Budgetary Control • Responsibility Accounting • Standard Costing • Cost Control and Cost Reduction • Management Reporting

Appendix – Emerging Trends in Cost Accounting; University Question Papers

Edition: 11th, 2023;	<i>Pages: xxxii</i> + 1,384	ISBN: 978-93-91820-45-9 (TC 063)	MRP: ₹ 650.00
----------------------	-----------------------------	----------------------------------	---------------

Financial Accounting

R.L. Gupta • V.K. Gupta

Contents

Vol. I: Text Cum Assignment – Accounting : Introduction • Accounting Concepts and Conventions • Basic Accounting Process (Five Units) • Capital and Revenue Items and Final Accounts • Rectification of Errors • Bank Reconciliation Statement • Depreciation Accounting • Reserves and Provisions • Branch Accounts • Departmental Accounting • Single Entry System • Receipts & Payments Accounts & Income & Expenditure Account • Fire Insurance Claims • Hire-Purchase Accounts • Instalment-Purchase Accounts • Partnership Account: Introduction • Partnership Account: Admission • Partnership Account: Retirement or Death of a Partner • Partnership Account: Dissolution • Partnership Account: Piecemeal Distribution • Partnership Account: Amalgamation and Sale of Firms.

Vol. II: Revisionary Text Paper Cum-Short Questions & Problems-cum-Scanner – Revisionary Text Paper • Theory Questions • Problems • Scanner: Madras University B.Com. 83 Problems with Solutions

University Question Papers.

Pages: xvi + 872

ISBN: 978-81-8054-732-4 (TC 031)

R.L. GUPTA • V.K. GUPTA

FINANCIAL

ACCOUNTING

SULTAN CHAND & SONS

ACCOUNTING



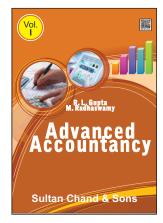
Advanced Accountancy – Vol. I

R.L. Gupta • M. Radhaswamy

Contents

Section I: Financial Accounting & Financial Statements • Accounting Principles • Double Entry Book-keeping–Transaction Analysis • Income Measurement • Balance Sheet • Review of Accounting cycle: Recording, Posting and Preparation of Trial Balance • Review of Accounting cycle: Final Accounts • Final Accounts – Advanced • Rectification of Errors • Bank Reconciliation Statement • Inventory Valuation • Bills of Exchange • Capital and Revenue – Expenditure and Receipts • Accounting of Non-Trading Concerns • Manufacturing Accounts and Cost Statements • Consignment Accounts • Joint Ventures • Accounting for Goods sent on "Sale or Return" Basis • Mathematics of Accounting • Average Due Date and Account Current • Self-Balancing and Sectional Balancing Systems.

Section II: Economic and Accounting Concept of Income • Depreciation Accounting • Accounting for Packages or Containers • Farm Accounts • Contract Accounts • Investment Accounts • Insurance



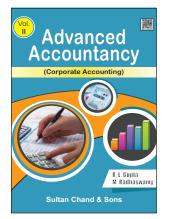
Claims • Insolvency Accounting • Departmental Accounting • Branch Accounting • Royalty Accounts • Hire-Purchase and Instalment Purchase System • Computers and Accounting • Single Entry System • Miscellaneous Accounts • Foreign Branches • Lease Accounting • Accounting Standards.

Section III: Partnership Accounts – Past Adjustments & Guarantee • Partnership Accounts – Admission of a Partner • Partnership Accounts – Retirement or Death of a Partner • Dissolution Accounting – I • Dissolution Accounting – II-Sale to a Company • Partnership Accounts – Amalgamation of Firms.

<i>Edition:</i> 13th, 2015 <i>Pages: xvi</i> + 1,832 ISB	J: 978-81-8054-699-0 (TC 040) MRP: ₹ 995.00
--	---

Advanced Accountancy – Vol. II

R.L. Gupta • M. Radhaswamy



Contents

Section IV: Company Accounts – Share Capital • Company Accounts – Redeemable Preference Shares • Debentures – Issue and Redemption • Profit Prior to Incorporation and Statutory Report • Company Financial Statements • Amalgamation, Absorption and External Reconstruction • Alteration of share capital and internal reconstruction • Company Accounts – Liquidation • Valuation of Goodwill and Shares • Corporate Financial Reporting • Consolidated Financial Statements.

Section V: Bank Accounts • Insurance Company Accounts • Accounts of Electricity Companies.

Section VI: Nature of Financial Statement • Analysing and Interpreting Financial Statements • Fund Flow Statement • Cash Flow Statement.

Section VII: Human Resource Accounting • Inflation Accounting • Value Added Statement • Corporate Social Reporting • Segment Reporting • Valuation of Business.

Assignment Material • Question Papers.

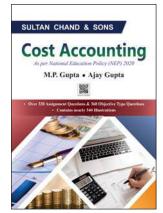
Edition: 17th, 2014	Pages: xiv + 1,476	ISBN: 978-81-8054-988-5 (TC 041)	MRP: ₹ 795.00
---------------------	--------------------	----------------------------------	---------------



Cost Accounting

As per National Education Policy 2020 M.P. Gupta • Ajay Gupta

Contents



Unit I: Introduction – Introduction to Cost Accounting

Unit II: Elements of Cost: Material and Employee Cost – Materials Cost • Employees Cost (Labour)

Unit III: Elements of Cost: Overheads - Overheads

Unit IV: Methods of Costing – Single or Output or Unit Costing-1 • Unit Costing-2 – Calculation of Tender Price or Estimates/Quotations • Job, Batch and Contract Costing • Process Costing • Operating or Service Costing

Unit V: Cost Accounting Book-Keeping System – Cost Book Keeping: Cost Control Accounts • Integrated or Integral Cost Accounts • Reconciliation of Cost and Financial Accounts

Appendix 1 • Cost Accounting Standards (CAS)

Appendix 2 • Developments in Cost and Accounting.

<i>Edition:</i> 1st, 2024	<i>Pages: xvi</i> + 904	ISBN: 978-93-91820-66-4 (TC 1306)	MRP: ₹ 795.00
	5		

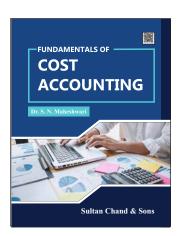
Fundamentals of Cost Accounting Dr. S.N. Maheshwari

Contents

Section A: Cost Accounting : Meaning & Scope • Basic Cost Concepts
Material Cost Control • Valuation of Materials • Material Losses
Labour Cost Control • Labour Remuneration • Direct Expenses
Overheads: General • Overheads: Distribution • Single, unit or Output Costing • Job & Batch Costing • Contract Costing • Process Costing
Operation Costing • Operating or Service – Costing • Non-Integral System of Accounting • Integral System of Accounting • Integral System of Account.
Section B: Cost Control and Cost Reduction • Uniform Costing & Inter-

Firm Comparison • Cost Records and Cost Audit • Activity Based Costing.

Section C: Budgetary Control & Performance Measurement • Standard Costing • Variance Analysis • Marginal Costing and Profit Planning • Decisions Involving Alternative Choices.



Edition: 4th, 2023

Latest Examination Question Papers with Solutions.

ISBN: 978-81-8054-595-5 (TC 1101)

MRP: ₹ 595.00



Corporate Accounting

M.P. Gupta • B.M. Agarwal

Contents

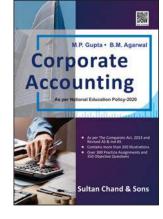
Unit I: Accounting for Share Capital and Debentures – Introduction of Company Accounts • Share Capital • Issue of Debentures • Underwriting of Shares and Debentures • Accounting of Bonus Issue and Right Issue • Accounting for Employees Stock Options • Redemption of Preference Shares • Buy-Back of Securities • Redemption of Debentures

Unit II: Financial Statements of Companies – Financial Statements of Companies • Profit or Loss Pre and Post-Incorporation • Cash Flow Statement • Corporate Financial Reporting

Unit III: Valuation of Intangible Assets and Shares – Valuation of Intangible Assets and Goodwill • Valuation of Shares • Value Added Statement

Unit IV: Amalgamation of Companies and Internal Reconstruction – Accounting for Combination or Amalgamation of Companies • Accounting for Internal Reconstruction of Companies

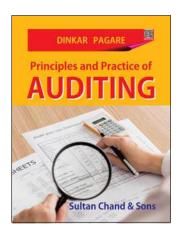
Appendix: Accounting Standards (AS) and Indian Accounting Standards (Ind AS).



	Edition: 1st, 2024	<i>Pages: xx</i> + 798	ISBN: 978-93-91820-64-0 (TC 1300)	MRP: ₹ 725.00
--	--------------------	------------------------	-----------------------------------	---------------

Principles and Practice of **Auditing**

Dinkar Pagare



Contents

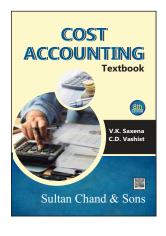
Introductory; • Objects of Audit; • Classification or Types of Audit; • Internal Control/Internal Check/Internal Audit; • Audit Planning, Audit Program and Working Papers; • Audit Evidence and Sampling; • Vouching – Audit of Cash Transactions; • Vouching – Audit of Trading Transactions; • Vouching of Impersonal Ledger; • Verification and Valuation of Assets and Liabilities; • Auditing in EDP Environment; • Company Audit – Appointment, Qualifications and Removal of Auditors; • Company Audit – Rights and Duties of Auditors; • Company Audit – Audit of Share Capital and Share Transfer; • Top-level Management of Company and Their Remuneration; • Audit of Divisible Profits and Dividend; • Specialized Audit; • Special Features of Government Audit; • Audit Report; • Management Audit; • Liabilities of Auditors or Professional Accountants; • Cost Audit; • Tax Audit;• Investigations; • Professional Ethics and Regulation; • Auditing Statements and Standards on Auditing.

Edition: 13th, 2020

Cost Accounting: Textbook

V.K. Saxena • C.D. Vashist

Contents



Overview of Cost Accounting: Concepts and Practices • Materials Cost • Employee Cost (Labour) • Direct or Chargeable Expenses • Overheads • Introduction to Activity Based Costing (*ABC*) • Cost Book-keeping: Cost Control Accounts • Reconciliation of Cost and Financial Accounts • Job and Batch Costing • Contract Costing • Single or Output or Unit Costing, Calculation of Tender Price or Estimates • Process Costing • Operating or Service Costing • Joint Product and By-product Costing • Marginal Costing and Cost-Volume-Profit Analysis • Decision Involving Alternative Choice • Budgetary Control • Standard Costing and Variance Analysis • Uniform Costing and Inter-Firm Comparison • Miscellaneous Topics.

Appendix A – Extracts from C.I.M.A (London) Management/Cost Accounting Official Terminology (Revised 2005)

Appendix B – Emerging Trends in Cost Accounting

Question Papers

Edition: 8th, 2024

Pages: xl + 1,304 ISBN: 978-951043-5-2 (TC 111)

MRP: ₹ 895.00

Principles and Practice of Accountancy

R.L. Gupta • V.K. Gupta

Contents

Part I: Basic of Financial Accounting – Introduction • Accounting Concepts and Conventions • Indian Accounting Standards • Accounting Policies and their Disclosure I.

Part II: Basic Accounting Process – Accounting Equation • Double Entry System (Rules of Debit and Credit, Journal & Ledger) • Cash Book: Recording of Cash Transaction • Subsidiary Books (Special Journal): Recording of Non-Cash Transactions • Bank Reconciliation Statement (BRS) • Trial Balance & Rectification of Errors • Capital and Revenue, Final Accounts of Trading Concern• Depreciation, Reserves & Provisions • Accounts of Non Trading Concerns.

Part III: Accounting for Special Transactions – Consignment • Joint Ventures • Inventory Valuations • Self Balancing and Sectional Balancing • Single Entry System • Average Due Date & Account Current • Bill of Exchange (Negotiable Instruments).

Part IV: Partnership Accounts – Introduction, Past Adjustment and Guarantee – Admission of a Partner • Retirement of Death of a Partner • Dissolution Accounting-I • Dissolution Accounting-II (Sale of Firms)

• Partnership Account – Amalgamation of Firms.

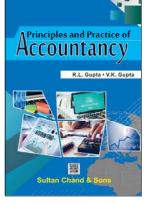
Part V: Special Accounting Problems – Hire Purchase Account • Installment Purchase Account • Lease Accounting • Royalty Accounts • Branch Accounts • Departmental Accounts • Voyage Accounts • Containers and Packages Accounts • Insolvency Accounts • Investment Accounts.

Part VI: Company Accounts – Introduction of Company Accounts • Preparation of Financial Statement • Share Capital (Issue, Forfeiture and Reissue of Forfeited Shares) • Debentures.

Part VII: Financial Statement Analysis – Financial Statement Analysis • Funds Flow Statement • Cash Flow Statement • Ratio Analysis.

Part VIII: Solved Question Papers – Solved University Question Papers • University of Delhi, B.Com. (2018) Question Paper.

<i>Edition:</i> 14th, 2019 <i>Pages: xvi</i> + 1,3	36 ISBN: 978-93-5161-147-9 (TC 036) MRP: ₹ 695.00
--	---





Financial and Management Accounting

Dr. S.N. Maheshwari

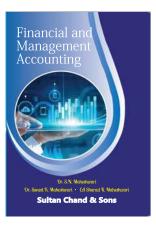
Dr. Suneel K. Maheshwari • CA Sharad K. Maheshwari

Contents

Part I – Financial Accounting: Meaning and Scope of Accounting • Accounting Principles • Journalising Transactions • Ledger Posting and Trial Balance • Sub-division of Journal • Negotiable Instruments • Bank Reconciliation Statement • Matching Concept • Capital and Revenue • Final Accounts.

Part II - Management Accounting

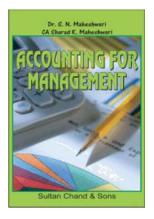
Section A : Fundamentals • Management Accounting – Nature and Scope
Basic Cost Concepts • Section B : Financial Analysis • Financial Statements
Analysis and Interpretation • Ratios Analysis • Funds Flow Analysis • Cash
Flow Analysis • Section C : Planning & Control
• Budgetary Control • Standard Costing • Variance Analysis • Marginal Costing
and Profit Planning • Decisions involving Alternative Choices
• Section D : Appendices • Appendix 1 : Presentation of Financial Statements
• Appendix 2 : Balanced Scorecard.



<i>Edition:</i> 6th, 2022 <i>Pages: xvi</i> + 768	ISBN: 978-93-91820-21-3 (TC 825)	MRP: ₹ 560.00
---	----------------------------------	---------------

Accounting for Management

Dr. S.N. Maheshwari • CA Sharad K. Maheshwari



Contents

Part I: Financial Accounting – Section 1: Accounting Principles & Processes – Meaning and Scope of Accounting • Accounting Principles • Journalising Transactions • Ledger posting and Trial Balance • Sub-division of Journal • Negotiable Instruments • Bank Reconciliation Statement • Matching Concept • Capital and Revenue • Final Accounts • Inventory Valuation • Fixed Assets and Depreciation Accounting • Rectification of Errors.

Part II: Cost Accounting – Section 2: Cost Accounting Concepts & Elements of Cost – Cost Accounting : Meaning and Scope • Basic Cost Concepts • Material Cost Control • Valuation of Materials • Material Losses • Labour Cost Control • Labour Remuneration • Direct Expenses • Overheads – General • Overheads – Distribution.

Section 3: Costing Methods • Single, Unit or Output Costing • Job and Batch Costing • Contract Costing • Process Costing • Operation Costing • Operating or Service Costing • Reconciliation of Cost and Financial Accounts.

Part III: Management Accounting – Section 4: Planning & Control – Budgetary Control • Standard Costing
• Variance Analysis • Marginal Costing and Profit Planning • Decisions Involving Alternative Choices
• Miscellaneous Concepts.

Part IV: Suggested Answers

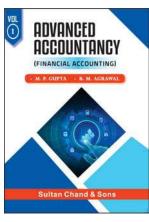
Edition: 3rd, 2012	<i>Pages: xx</i> + 1,158	ISBN: 978-81-8054-944-1 (TC 1060)	MRP: ₹ 600.00



Advanced Accountancy – Vol. I (Financial Accounting)

M.P. Gupta • B.M. Agarwal

Contents



Theoretical Framework – Accounting Theory and Philosophy • Rules of Accounting and the Journal • Ledger • Cash Book • Subsidiary Books • Trial Balance and Rectification of Errors • Capital and Revenue (Expenditure and Receipts) • Accounting for Bills of Exchange • Bank Reconciliation Statement • Average Due Date and Account Current • Depreciation Accounting • Inventory Valuation • Final Accounts for Sole Proprietors • Accounting for Consignment • Accounting for Joint Venture • Financial Statements of Non-Trading Organisations • Self-Balancing and Sectional Balancing System • Sale of Goods on Approval or Return Basis • Insolvency Accounts of Non-Corporate Entities • Royalty Accounts • Hire-Purchase and Instalment Payments System • Accounting for Branches Including Foreign Branches • Departmental Accounting • Accounting for Agricultural Farms • Voyage Accounts • Investment Accounts • Insurance Claims for Loss of Stock and Loss of Profit • Accounting for Packages & Containers • Lease Accounting •

Inflation Accounting • Single Entry System (Accounts from Incomplete Records) • Contract Accounts • Miscellaneous Accounts • Partnership-I – Fundamentals and Valuation of Goodwill in Partnership • Partnership-II – Admission of a Partner • Partnership-III – Retirement/Death of a Partner • Dissolution of Partnership Firms Including Piecemeal Distribution of Assets • Conversion of Partnership Firm into a Company or Sale to a Company and Amalgamation of Firms.

Edition: 1st, 2022

Pages: xxiv + 1,734

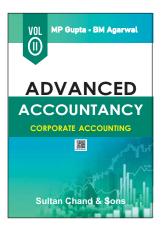
ISBN: 978-81-954071-3-2; (TC 1241)

MRP: ₹ 995.00

Advanced Accountancy – Vol. II (Corporate Accounting) M.P. Gupta • B.M. Agarwal

Contents

Introduction to Company Accounts • Share Capital • Debentures • Underwriting of Shares and Debentures • Accounting for Bonus Issue and Right Issue • Accounting for Employees Stock Option Plan and Equity Share with Differential Rights • Redemption of Preference Shares • Buy-Back of Securities • Redemption of Debentures • Financial Statements of Companies • Disposal of Profits • Corporate Financial Reporting • Accounting Ratios • Acquisition of Business by a Company • Profit or Loss Pre- and Post-Incorporation • Valuation of Intangible Assets and Goodwill • Valuation of Shares • Value Added Statement • Funds Flow Statement • Cash Flow Statement • Accounting for Combination or Amalgamation of Companies • Accounting for Internal Reconstruction of Companies • Financial Reporting of Banking Companies • Non-Banking Financial Companies (NBFC) • Financial Reporting of Mutual Funds • Financial Reporting of Insurance Companies • Financial Statements of Electricity Supply Companies and Double Account System • Accounting of



Government Companies and Statutory Accounting • Consolidated Financial Statements (Holding Companies & Subsidiary Companies) • Liquidation of Companies • Accounting Standards (AS) and Indian Accounting Standards (Ind AS)

<i>Edition:</i> 1st, 2023	<i>Pages: xvi</i> + 1,368	ISBN: 978-93-91820-03-9 (TC 1251)	MRP: ₹ 995.00



Cost Accounting

Problems & Solutions

V.K. Saxena • C.D. Vashist

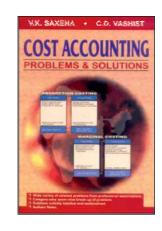
Contents

- Materials
- Labour
- Overheads
- · Cost Book-Keeping
- Reconciliation of Cost and Financial Accounts
- Job Costing and Contract Costing
- Single or Output Costing
- Contract Costing
- Process Costing
- Service Costing

- Joint Product and By-Products
- Marginal Costing and Cost-Volume-Profit Analysis
- Short-Term Decision Making
- Budgetary Control
- Standard Costing Variance Analysis.

Appendix A – Problems from Recent Examinations.

Appendix B – Preparing for Professional Examinations

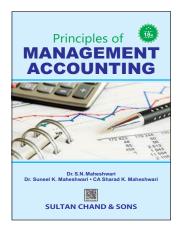


<i>Edition:</i> 11th, 2006 <i>Pages: xxiv</i> + 896 ISBN: 978-81-8054-571-9 (TC 112) MRP: ₹ 450.00	Edition: 11th, 2006
--	---------------------

Principles of

Management Accounting

Dr. S.N. Maheshwari Dr. Suneel K. Maheshwari • CA Sharad K. Maheshwari



Contents

Section A: Fundamentals – Management Accounting: Nature and Scope • Financial Accounting Principles • Basic Cost Concepts • Activity Based Costing (ABC).

Section B: Financial Analysis – Financial Statements: Analysis and Interpretation • Ratio Analysis • Funds Flow Analysis • Cash Flow Analysis.

Section C: Planning & Control – Budgetary Control • Standard Costing • Variance Analysis • Marginal Costing and Profit Planning • Decisions Involving Alternative Choices • Pricing Decisions & Divisional Performance • Basics of Capital Budgeting • Risk Analysis in Capital Budgeting • Management Reporting.

Section D: Appendices – Appendix 1: Balanced Scorecard • Appendix 2: Present Value of ₹ 1 • Appendix 3: Present Value of ₹ 1 Received annually for N Years • Appendix 4: Compound Value of ₹ 1 • Appendix 5: Presentation of Financial Statements.

University Question Papers • Author Index • Subject Index

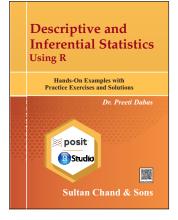
Edition: 18th, 2021 Pages: XXVIII + 736 ISBN: 978-93-5161-178-3 (TC 091) MRP: ₹ 650.0	Edition: 18th, 2021	Pages: xxviii + 736	ISBN: 978-93-5161-178-3 (TC 091)	MRP: ₹ 650.00
---	---------------------	---------------------	----------------------------------	---------------

Accountancy

Descriptive and Inferential Statistics using R

Dr. Preeti Dabas





Part 0: Getting Started – Background Concepts • Hypothesis Testing • Handshake with RStudio

Part I: Univariate Analysis - Univariate Analysis: Only One Variable

Part II: Bivariate Analysis – Bivariate Analysis: With Binary Dependent Variable • Bivariate Analysis: With Nominal Dependent Variable • Bivariate Analysis: With Ordinal Dependent Variable • Bivariate Analysis: With Metric Dependent Variable • Bivariate Analysis: With Two Paired Variables

Part III: Multivariate Analysis – Multivariate Analysis: With Binary Dependent Variable • Multivariate Analysis: With Nominal Dependent Variable • Multivariate Analysis: With Ordinal Dependent Variable • Multivariate Analysis: With Metric Dependent Variable.

				0	004	
LU	ш	11.	1.51	. Z	024	ł

Pages: xxviii + 444

ISBN: 978-93-91820-80-0; (TC-1307)

MRP: ₹ 450.00

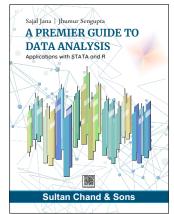
A Premier Guide to Data Analysis

Applications with STATA and R Sajal Jana • Jhumur Sengupta

Contents

Data Management and Data Source • Basic Data Analysis • Getting Started with MS-Excel • An Introduction to STATA • An Introduction to R • Distribution Functions • Sampling Techniques and Survey Design • Index Number • Hypothesis Testing and Statistical Inference • Linear Correlation and Regression • Time Series, Panel and Non-LinearRegression Model • Analysis of National Accounts Statistics in RStudio

• Analysis of National Sample Survey Data Using STATA • Reserve Bank of India Data Analysis in STATA • Analysis of Census Data Using RStudio.



Pages: xxviii + 372

ISBN: 978-93-91820-89-3; (TC-1281)

MRP: ₹ 495.00



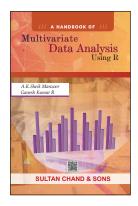
A Handbook of Multivariate Data Analysis Using R

A.K. Sheik Manzoor • Ganesh Kumar R

Contents

- Introduction to Multivariate Data Analysis
- Assessing the Characteristics of Data
- Multiple Linear Regression
- Discriminant Analysis
- Logistic Regression
- MANOVA

- Conjoint Analysis
- Cluster Analysis
- Multidimensional Scaling
- Correspondence Analysis
- Exploratory Factor Analysis
- Confirmatory Factor Analysis
- Structural Equations Modelling. *Glossary*

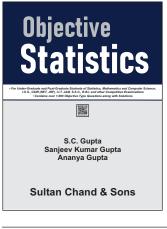


<i>Edition:</i> 1st. 2024	<i>Pages: vi</i> + 130	ISBN: 978-93-91820-84-8 (TC 1308)	MDD, 7 325 00
<i>Edition:</i> 1st, 2024	Pages: VI + 130	ISBN: 978-93-91820-84-8 (TC 1308)	WIRP: < 225.00

Objective Statistics

 For Under-Graduate and Post-Graduate Students of Statistics, Mathematics and Computer Science; I.S.S., CSIR (NET, JRF), I.I.T. JAM, S.S.C., R.B.I. and other Competitive Examinations
 Contains over 1,600 Objective Type Questions along with Solutions

S.C. Gupta • Sanjeev Kumar Gupta • Ananya Gupta



Descriptive Measures: Measures of Central Tendency, Dispersion, Skewness and Kurtosis • Theory of Probability • Random Variables and Distribution Functions • Mathematical Expectation and Generating Functions • Discrete Probability Distributions • Theoretical Continuous Distributions • Chebyshev's Inequality, Strong and Weak Law of Large Numbers, and Central Limit Theorems • Correlation and Regression • Chi-Square, *t*, *F* and *Z* Distributions, and *Z* Transformation • Bivariate Normal Distribution • Theory of Estimation–1 (Point Estimation) • Theory of Estimation–2 (Interval Estimation) • Testing of Hypothesis.

Edition: 1st, 2024

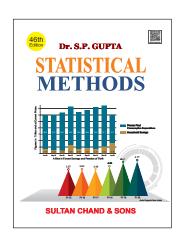
Pages: xvi + 928

Contents

MRP: ₹ 795.00

Statistical Methods

Dr. S.P. Gupta



Contents

Volume I: Statistics – What and Why • Organising A Statistical Survey • Collection of Data • Sampling and Sample Designs • Classification and Tabulation of Data • Diagrammatic and Graphic Presentation • Measures of Central Value • Measures of Dispersion • Skewness, moments & Kurtosis • Correlation Analysis • Regression Analysis • Association of Attributes • Index Numbers • Analysis of Time Series • Interpolation and Extrapolation • Vital Statistics • Statistical Fallacies.

Volume II: Probability and Expected Value • Theoretical Distributions
• Statistical Inference – Test of Hypothesis • X² test and Goodness of Fit
• F-Test and Analysis of Variance • Experimental Designs • Statistical Quality
Control • Business Forecasting • Partial and Multiple Correlation • Statistical
Decision Theory • Non-Parametric Tests • Revisionary Exercises

Appendices

Edition: 46th, 2021

Pages: xxiv + 1,304

ISBN: 978-93-5161-176-9 (TC 506)

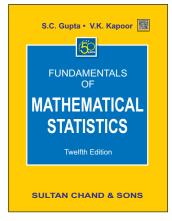
MRP: ₹ 795.00

Fundamentals of **Mathematical Statistics**

S.C. Gupta • V.K. Kapoor

Contents

Introduction (Meaning and Scope) • Descriptive Measures (Measures of Central Tendency, Measures of Dispersion, Measures of Skewness, Measures of Kurtosis) • Theory of Probability – I • Theory of Probability – I • Random Variables and Distribution Functions • Mathematical Expectation • Generating Functions and Law of Large Numbers • Special Discrete Probability Distributions • Special Continuous Probability Distributions • Curve Fitting and Regression Analysis • Multiple and Partial Correlation and Regression Analysis • Theory of Attributes • Large Sample Theory • Exact Sampling Distributions-I [Chi-square (c^2) Distribution] • Exact Sampling Distributions-II [t, F and Z Distributions] • Statistical Inference – I (Theory of Estimation) • Statistical Inference and Numerical Analysis • Bivariate and Multivariate Normal Distributions • Some Additional Topics.



Appendices • Index.

Edition: 12th, 2020

Pages: xx + 1,322

ISBN: 978-93-5161-173-8 (TC 499)

MRP: ₹ 795.00



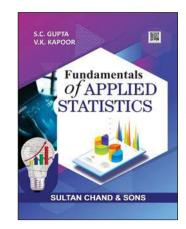
Fundamentals of Applied Statistics S.C. Gupta • V.K. Kapoor

Contents

- Statistical Quality Control
- Analysis of Time Series
- Index Number
- Demand Analysis
- Analysis of Variance
- Design of Experiments
- Design of Sample Surveys
- Statistics in Psychology and Education
- Vital Statistics.

BUSINESS

STATISTICS



<i>Edition:</i> 4th, 2007 <i>Pages: xvi</i> + 712 ISBN: 978-81-8054-705-8 (TC 502) MRI	<i>i</i> + 712 ISBN: 978-81-8054-705-8 (TC 502) MI	IRP: ₹ 625.00
--	--	---------------

Business Statistics

S.P. Gupta • M.P. Gupta

Contents

- Business Statistics What & Why
- · Collection of Data
- Presentation of Data
- Measures of Central Tendency
- Measures of Variations
- Skewness, Moments and Kurtosis
- Correlation analysis
- Regression Analysis
- Index Numbers: Concepts and Applications
- Business Forecasting and Time Series Analysis

- · Probability
- Probability Distributions
- Sampling and Sampling Distributions
- Estimation of Parameters
- · Test of Hypothesis
- Small Sampling Theory
- · Chi-Square Test
- · Analysis of Variance
- Statistical Quality Control
- Partial and Multiple Correlation and Regression
- Statistical Decision Theory

Appendix: Statistical Tables.

Mathematical Science

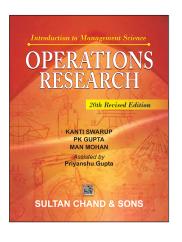
MRP: ₹ 595.00



Introduction to Management Science Operations Research

Kanti Swarup • P.K. Gupta • Man Mohan

Contents



Operations Research – An Overview • Linear Programming • Solving Linear Programming Problems • Theory of Simplex Method • Duality in Linear Programming • Post – optional Analysis • Transportation Problem • Assignment Problem • Other Methods of Solving Linear Programming Problems • Operations Scheduling • Integer Programming • Goal Programming • Scheduling Techniques • Resources Analysis in Project Management • Dynamic Programming • Network Routing Problems • Probability • Markov Analysis • Decision Theory • Queuing Theory • Replacement Decisions • Inventory Management – Deterministic • Inventory Management – Probabilistic • Simulation • Non-Linear Programming and Optimization • Solving Non-Linear Programming Problems • Geometric Programming • Information Theory • Investment Analysis and Break-even Analysis • Business Forecasting • Learning Curve Theory • Statistical Quality Control

Some Case Problems Appendices Index.

Edition: 20th, 2022

Pages: xxiv + 1,160

ISBN: 978-93-5161-183-7 (TC 525)

MRP: ₹ 795.00

Business Mathematics

D.C. Sancheti • V.K. Kapoor

Contents

• Logical Statements and Truth Tables • Theory of Sets • Boolean Algebra

• Real Number Systems • Groups, Ring and Field • Indices and Surds

• Logarithms • Equations : Linear Quadratic, Cubic and Higher Order

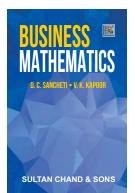
• Permutations and Combinations • Binomial Theorem • Mathematical Induction, Sequence and Series • Arithmetic and Geometric Progressions

• Convergence and Divergence of Series • Circular Functions and Trigonometry

• Coordinate Geometry • Functions, Limits and Continuity • Differential Calculus • Integral Calculus • Vector Algebra • Matrix Algebra Supplement • Applications to

Business and Economics • Linear Programming • Probability

Some Additional Topics Numerical Tables.



Edition: 11th, 2011

Pages: xvi + 1,184

ISBN: 978-81-8054-538-2 (TC 552)

MRP: ₹ 595.00



Operations Research

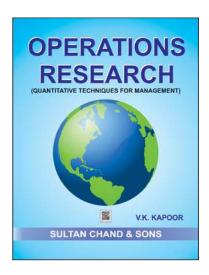
(Quantitative Techniques for Management)

V.K. Kapoor

Contents

- · Operations Research
- Linear Programming I: Problem Formulation and Solution by Graphical Method
- Linear Programming II: Simplex Method
- Linear Programming III: Duality and Sensitivity Analysis
- Transportation Problem
- Assignment Problem

- Sequencing Problem
- Replacement Theory
- Queuing Theory
- Decision Analysis
- Theory of Games
- Inventory Management
- Project Network Analysis: CPM/PERT
- Simulation
- Goal Integer and Dynamic
 Programming
- Markov Chains.

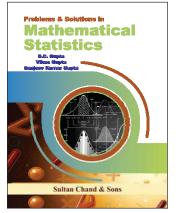


Edition: 9th, 2014	<i>Pages: xvi</i> + 624	ISBN: 978-93-5161-011-3 (TC 531)	MRP: ₹ 625.00

Problems & Solutions in

Mathematical Statistics

S.C. Gupta • Vikas Gupta • Sanjeev Kumar Gupta



Contents

- Descriptive Measures [Measures of Central Tendency, Dispersion, Skewness and Kurtosis]
- Probability
- Random Variables and Distribution Functions
- Mathematical Expectation
- Generating Functions and Law of Large Numbers
- Discrete Probability Distributions
- Continuous Probability Distributions
- Correlation
- Regression
- Bivariate Normal Distribution
- Exact Sampling Distributions-(I) (Chi-Square Distribution)
- Exact Sampling Distributions-(II) (*t* and *f* Distributions).

Appendix 1 – Numerical Tables Appendix 2 – Bibliography.

Edition:	1st,	2016	
----------	------	------	--

MRP: ₹ 495.00



Operations Research

Concepts, Problems & Solutions

V.K. Kapoor

Contents

• Replacement Theory · Operation Research; An Operatio Sequencing Problem Overview • Decision Theory • Linear Programming-I: Researc • Inventory Management Model Formulation Concepts, Problems & Solutions Queuing Theory • Linear Programming-II: • Network Analysis: CPM & Graphical Method PERT • Linear Programming-III: V.K. Kapoor Game Theory Simplex Method & Duality • Simulation. Transportation Problem Assignment Problem Sultan Chand & Sons

66

Pages: xvi + 640

ISBN: 978-81-8054-854-3 (TC 532)

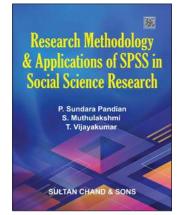
MRP: ₹ 595.00

Research Methodology & Applications of SPSS in Social Science Research

P. Sundara Pandian • S. Muthulakshmi • T. Vijayakumar

Contents

Introduction to Research • Types to Research • Steps in Research Process • Identification of Research Problems • Review of Literature • Research Design • Methods of Data Collection • Hypothesis • Sampling Techniques • Introduction to Statistical Package for Social Sciences (SPSS) • Descriptive Statistics • Cronbach's Alpha Test • Parametric Test • One Sample T-test • Two-sample T-test or Independent Sample t-test • Paired Sample T-test • Analysis of Variance (ANOVA) • Two-way ANOVA • Factorial ANOVA • Multivariate Analysis of Variance (MANOVA) • Chi-square Test • Nonparametric Tests • Friedman's Test • Mann-whitney Test or U-test • Wilcoxon Signed Rank Test • Kruskal Wallis Test • Meaning of Correlation Analysis • Multiple Regression Analysis • Factor Analysis • Cluster Analysis • Multidimensional Scaling • Discriminant Analysis • Structural Equations Modelling • Interpretation and Report Preparation.



Bibliography

Edition: 1st, 2022

Pages: xxxvi + 324

ISBN: 978-93-91820-18-3 (TC 1256)

MRP: ₹ 350.00



Statistics (Theory, Methods & Application) D.C. Sancheti • V.K. Kapoor

Contents

- · Meaning and Scope
- Statistical Survey
- Classification and Tabulation
- Diagrammatic and Graphic Presentation
- Measures of Averages
- · Measures of Dispersion
- Skewness, Moments & Kurtosis
- Correlation Analysis
- Regression Analysis
- Index Numbers
- Analysis of Time Series
- Association of Attributes

Quantitative Techniques

Operations Research

SUI TAN CHAND &

• Interpolation

- Probability and Expected Value
- Statistical Decision Theory
- Theoretical Distributions
- Sampling and Designing of a Sample Survey
- Test of Hypothesis
- Chi-Square Test
- F-Test and Analysis of Variance
- Statistical Quality Control
- Multiple & Partial Correlation and Regression
- Vital Statistics
- Linear Programming.

D.C. Sancheti - V.K. Kapoor **Stantistication** Direcy, Methods & Application Direction
Edition: 7th, 2010

Pages: xvi + 1456

ISBN: 978-81-8054-612-9 (TC 555)

MRP: ₹ 695.00

Quantitative Techniques and Operations Research

Dr. S.P. Gupta • Dr. P.K. Gupta

Contents

Part I: Quantitative Techniques – Quantitative Techniques – Introduction • Introduction to Statistics • Classification and Tabulation • Diagrammatic and Graphic Presentations • Measures of Central Tendency • Measures of Variation • Skewness Moments and Kurtosis • Correlations Analysis • Regression Analysis Questions Papers • Appendix.

Part II: Operations Research – Managerial decision-making and Operations Research • Linear Programming • Linear Programming Problem – Solution Method • Duality in Linear Programming • Transportation Problem • Assignment Problem • Operations Scheduling.

Mathematical Science

Edition: 4th, 2022

Pages: xx + 596

Business Statistics & Business Mathematics

Dr. S.P. Gupta • Dr. P.K. Gupta

Contents

<section-header>

Part I: Business Statistics – Introduction to Statistics • Classification and Tabulation • Diagrammatic Graphic Presentation • Measures of Central Tendency • Measures of Variation • Correlation Analysis • Regression Analysis • Index Numbers • Analysis of Time Series • Interpretation of Data • Appendix.

Part II: Business Mathematics – Matrix Algebra • Function, Limits and Continuity • Differentiation and its Applications • Integration and its Applications • Mathematics of Finance.

Appendix.

Edition: 5th, 2022	Pages: xxxii + 744	ISBN: 978-93-5161-143-1 (TC 1131)	MRP: ₹ 650.00

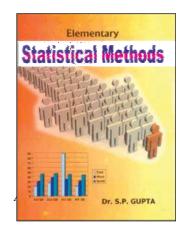
Elementary Statistical Methods Dr. S.P. Gupta

Contents

- Introduction
- Classification and Tabulation
- Diagrammatic and Graphic Presentation
- Measures of Central Tendency
- Measures of Variation
- Skewness, Moments and Kurtosis
- Correlation AnalysisRegression Analysis

- Index Numbers
- Analysis of Time Series
- Probability Theory
- Small Sampling Theory
- · Chi-Square Test
- Analysis of Variance
- Statistical Quality Control
- Interpolation and Extrapolation
- Interpretation of Data.

Appendix.



.

MRP: ₹ 595.00



सांख्यिकी के सिद्धान्त

डॉ. एस.पी. गुप्ता ● उमा गुप्ता

विषय-सूची

भाग-1 सांख्यिकी – क्या और क्यों? • सांख्यिकीय अनुसन्धान का आयोजन • समकों का संकलन एवं सम्पादन • सांख्यिकीय अनुसन्धान की संगणना तथा निदर्शन रीतियाँ • उपसादन तथा सांख्यिकीय विभ्रम • वर्गीकरण तथा सारणीयन • समकों का चित्रमय प्रदर्शन • समंकों का बिन्दुरेखीय प्रदर्शन • सांख्यिकीय माध्य • अपकिरण के माप • विषमता, परिघात तथा पृथुशीर्षत्व • सहसम्बन्ध • सूचकांक • काल श्रेणी का विश्लेषण • समंकों का निर्वचन • प्रतीपगमन विश्लेषण • गुण-साहचर्य • आन्तरगणन तथा बाह्यगणन • जीवन सम्बन्धी समंक।

भाग-II प्रायिकता सिद्धान्त • सैद्धांतिक आवृति वितरण • सार्थकता के परीक्षण • काई वर्ण परीक्षण और आसंजन सौष्ठव • प्रसरण का विश्लेषण • सांख्यिकीय गुण नियंत्रण • व्यापारिक पूर्वानुमान • आंशिक एवं बहुगुणी सहसम्बन्ध • सांख्यिकीय निर्णय सिद्धान्त *परिशिष्ट ।*

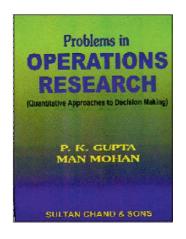


Problems in **Operations Research**

(Quantitative Approaches to Decision Making)

P.K. Gupta • Man Mohan

Contents



Applied Operations Research – An Overview • Linear Programming – Model Formulation • Linear Programming Problem – Graphical Solution • Linear Programming Problem – Standard Form & Basic Solution • Simplex Method – I • Simplex Method – II • Simplex Method – III • Degeneracy in Linear Programming • Duality in Linear Programming • Dual Simplex Method • Revised Simplex Method • Bounded Variable Problem • Integer Programming • Post Optimal Analysis • Parametric Linear Programming • Transportation and Transshipment Problems • Assignment Problems • Sequencing Problems • Dynamic Programming • Decision Analysis • Game Theory • Markov Analysis • Queueing Problems • Inventory Models • Replacement Problems • Non-Linear Programming • Quadratic Programming • Network Scheduling by PERT/CPM • Resource Analysis in Network Scheduling • Simulation • Investment Analysis and Break-Even Analysis • Business Forecasting • Network Routing Problems • Learning Curve Theory • Information Theory.

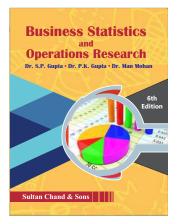
Appendix : Statistical and Other Tables

<i>Edition:</i> 14th, 2014 <i>Pages: viii</i> + 936 ISBN: 978-93-5161-007-6 (TC 495) MRP:

Business Statistics and Operations Research

Dr. S.P. Gupta • Dr. P.K. Gupta • Dr. Man Mohan

Contents



70

Business Statistics – Introduction • Classification And Tabulation • Diagrammatic And Graphic Presentation • Measures of Central Tendency • Measures of Variation • Skewness, Moments and Kurtosis • Correlation Analysis • Regression Analysis • Index Numbers • Analysis of Time Series • Tests of Hypotheses • Chi-Square Test • Analysis of Variance • Statistical Quality Control.

Appendix

Operations Research – Operations Research – An Overview • Linear Programming • Linear Programming Problem – Solution Methods • Duality in Linear Programming • Transportation Problem • Assignment Problem • Network Analysis – PERT/CPM.

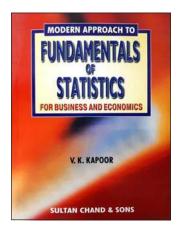
Edition: 6th, 2022	<i>Pages: xvi</i> + 768	ISBN: 978-93-91820-35-0 (TC 508)	MRP: ₹ 595.00
--------------------	-------------------------	----------------------------------	---------------

Modern Approaches to **Fundamentals of Statistics** For Business and Economics

V.K. Kapoor

Contents

Statistics: An Overview • Organising and Presenting Univariate Data
Descriptive Measures – I (Measures of Central Tendency)
Descriptive Measures – II (Measures of Dispersion) • Descriptive Measures
– III (Skewness, Moment and Kurtosis) • Correlation Analysis • Linear Regression Analysis • Analysis of Time Series and Forecasting • Index Numbers • Introductory Probability • Random Variables and Probability Distributions • Special Probability Distribution • Statistical Decision Theory
• Sampling and Statistical Inference • Hypothesis Testing – I • Hypothesis Testing – II • The Chi-square Distribution • Analysis of Variance • Theory of Attributes • Multiple and Partial Correlation and Regression Analysis
• Interpolation and Extrapolation • Statistical Quality Control • Linear Programming.



Mathematical Science

Edition: 1st, 2005

Pages: xii + 876

ISBN: 978-81-8054-797-3 (TC 1042)

MRP: ₹ 295.00

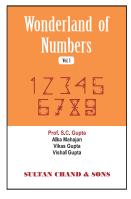


Wonderland of Numbers - Vol. I

Prof. S.C. Gupta • Alka Mahajan • Vikas Gupta • Vishal Gupta

Contents

- Numbers Meaning and Classification
- Digits: (0, 1, 2, ..., 8, 9)
- Mathematical Tricks
- Some Interesting Numbers
- Arithmetic Potpourri (Marvels In Arithmetic)
- Square Numbers
- Cube Numbers
- Srinivas Aiyenger Ramanujan (FRS) and His Contributions to Mathematics.



Edition: 1st, 2022

Pages: xvi + 400

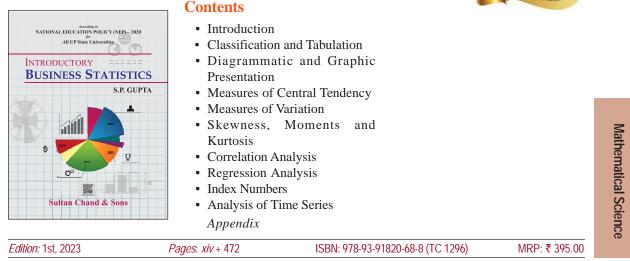
ISBN: 978-93-91820-05-3 (TC 1248)

MRP: ₹ 400.00

Introductory Business Statistics

According to National Education Policy 2020 S.P. Gupta





English Grammar and Composition

Rajendra Pal • Prem Lata Suri

Contents

Introduction



Rajendra Pal Prem Lata Suri English Grammar and Composition Synthesi Capital Lee Part I – G • Verbs: M and Pass • Synthesi Capital Lee Part II – Substitution and Phrass

Sultan Chand & Sons

Part I – Grammar • Articles & Determiners • Verbs: Expressing the Present • Verbs: Expressing the Past • Verbs: Expressing the Future • Verbs: Modals • Verbs: Conditionals • Verbs: Non-finite Forms • Verbs: Active and Passive Voice • Prepositions • Transformation of Sentences • Synthesis of Sentences • Direct and Indirect Speech • Punctuation and Capital Letters • Common Errors • Multiple-Choice Questions in Grammar.

Part II – **Aids to Vocabulary** • Words Often Confused • One-Word Substitution • Synonyms • Antonyms • Formation of Words • Foreign Words and Phrases • Words Followed by Appropriate Prepositions • Idioms and Phrases • Spelling • Cloze Test and Rearranging Sentences • Multiple-Choice Questions in Vocabulary.

Part III – Writing Skills • Comprehension • Precis Writing • Letter Writing • Emails • Invitation and Replies • Notice Writing • Report Writing • Paragraph Writing • Essay Writing.

Glossary

Rhetoric Glossary

Edition: 22nd, 2022	<i>Pages: xii</i> + 844	ISBN: 978-93-91820-34-3 (TC 719)	MRP: ₹ 695.00
	5		

Effective Business English

Rajendra Pal • J.S. Korlahalli

Contents

I. Essentials of Business English and Communication – Business English and Business Communication • The Communication Media • Types of Communication • Barriers to Communication • Non Verbal Communication.

II. Cultural Components of Communication – Defining Culture • Cultural Variables and Intercultural Communication • Gender Sensitivity.

III. Routine Business Correspondence – Principles of Effective Communication • Memos, Office Orders • Circulars, Notices • Notification, Agenda, Minutes • Planning Business Messages • The Lay-Out • Sales Correspondence • Financial Correspondence • Job Application Letters and Resume's.

IV. E- Correspondence – The Internet • E-mail • E-Commerce • Telecom Technology • Other Communication Technologies.

V. Oral Business Communication – Telephone Skills • Interviews • Meetings • Group Discussions • Negotiating and Bargaining • Presentation Skills.

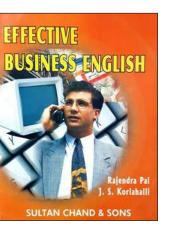
VI. Writing Short Proposals and Reports – Short Proposals and Reports • Outlines and Organisation of Log Reports.

- UU 4		0000
Ldition	C	F 77770
Edition: 1	5	L ZUU7
		.,

Pages: xvi + 424

ISBN: 978-81-8054-665-6 (TC 1152)

MRP: ₹ 195.00



English

Self-Development Books

Author(a) / Deale Title		Author(a) / Deals Title	MDD (#)	Author(a) / Deals Title	100 (#)
Author(s) / Book Title	MRP (₹)	Author(s) / Book Title	MRP (₹)	Author(s) / Book Title	ARP (₹)
Acharya AR Suvichara Shatakam	10.00	Noble Thoughts on 100 Great Topics Moral Teachings of 100 Great	25.00	Pathak SC Perennial Thoughts for Self- Development	15.00
Aggarwal RN A Pratical Guide to Successfu Living	I 12.50	Saints	25.00	Pradhan Atul Chandra	
How to Achieve Success and		Bhikshu Devesh Humanity	7.50	The Way to Happiness & Succe Let us Build a New India	ss 15.00 20.00
Happiness Aggarwal Usha	30.00	Making of Man How to be Happy	8.00 15.00	Ram Jitendra Kumar Success – A Guide to Students	20.00
Karma (কৰ্ম) Hasya – Sukhad Jiwan Lasya	30.00 30.00	Might of Mind Brain Building	30.00 15.00	Sahni AK	
(हास्य – सुखद जीवन लास्य) How to Control Your Anger (क्रोध काबू करें – कैसे ?)	75.00	Magic of Motivation Education	10.00 15.00	Thought for the Day Saraswati Swami Vidyananda	25.00
(काव कावू कर – करा ?) Enjoy Life with Laughter (हास्य व्यंग के संग जीवन में रंग)	50.00	What is Success Develop Your Self-Confidence	7.50 15.00	Arise, Awake and Stop Not	12.50
Saphalta (सफलता) Mana (मन)	40.00	Learning to Learn Steps to Success	10.00 125.00	Shah Prakash J Twelve Books that can	
Duniya Aapkey Hath, Parishra Ke Sath		Duty-Work House of Honour	10.00 15.00	Change Your Life How to Negotiate Successfully	20.00 10.00
(दुनियाँ आपके हाथ, परिश्रम के साथ) Acharya Devo Bhava		How to Live 12 Months a Year Know Thyself	20.00 30.00	How to Develop Effective Personality	20.00
(आचार्य देवेा भव) Vani-Jeeven Sanjeevani	40.00	Brahmacharya Gerns from Vedas	20.00 30.00	How to Develop Effective Public Speaking	; 15.00
(बाणी-जीवन संजीवनी) Unnati Ke Shikhar Par (उन्नति के शिखर पर)	60.00 40.00	Inspiring Ideas Youth's Guide	10.00 10.00	How to Think Like a Winner How to be a Winner	25.00 50.00
(उन्मत क शिखर पर) Hitopadesh ki Niti Kathayain (हितोपदेश की नीति कथाएँ)	20.00	Ramayana Gita for Students	20.00 15.00	How to Develop Positive Life Mann ke Jeete Jeet	15.00
Panchatantra ki Niti Kathayair (पंचतंत्र की नीति कवाएँ)		lshopanishad (র্য়মাদনিপর্) Hints for Self Culture	8.50 100.00	(मन के जीते जीत) Sharma DD	10.00
Vidur Niti (विदुर नीति) Chanakya Neeti (चाणक्य नीति) Aushadh sam Poshak Phal-Si	100.00 100.00	Deshraj How to Get Outstanding Succe	ISS	Your Personal Pinnacle of Success	450.00
(औषध सम पोषक फल-सब्जियाँ) Jeevaim Sharada Shatam	100.00	in Academic & Competitive Examinations Learning to Learn	25.00 10.00	Sultan Chand The Gita	30.00
(जीवेम शरदः शतम्) Aacharya Chanakya (आचार्य चाणक्य राष्ट्र सुष्टा एवं भविष्य दृष्टां	100.00	Kaviraj Raghunandan "Nirmal" Gita ka Saccha Svarup	•	SS Gulshan & Devesh Bhikshu The Mahabharat & Managemen	
Kabja ka Kabja Kaise Hate ? (कब्ज का कब्जा कैसे हटे ?)	75.00	(गीता का सच्चा स्वरूप) Malhotra HC	50.00	S Mitter & SC Aggarwal How to Develop your	
Sleep is Golden (सोना है सोना) How to Impress	50.00	How to be Healthy	30.00	Personality & Potentialities Prakash J Shah & Rajendra Pa	45.00
(आपका व्यक्तित्व कैसे प्रभावकारी हं Mahabharat Kathaalok (महाभारत कवालोक)	a) 100.00 400.00	Mitter S Healthy Living	12.50	Verses for Self Fulfilment	12.00
Ahuja Anjali Wit & Wisdom of 100 Great		Pal Rajendra Pearls of Wisdom Wisdom	5.00 50.00	S Mitter & Prakash J Shah How to Read a Person Like a Book	12.50
Personalities	15.00			1976.00 (A) (

We Publish Standard Textbooks

For the following Subjects

Accountancy, Auditing, Taxation, Economics, Management, Law, English, Political Science, Social Sciences, Mathematical Science, Mathematics, Statistics, Physics, Chemistry, Computer, Information Technology, Environmental Studies, Self-Development / Improvement

For the following Courses

M.Com., MBA, PGDBM, B.Com., BBM, BBA, BBS, ICAI, ICSI, ICWA, UG, PG, Diploma & Other Professional Courses



Sultan Chand & Sons Publishers of Standard Educational Textbooks

4792/23, Daryaganj, New Delhi-110 002 Phones: 011-23281876, 23266105, 41625022 (S); 23247051, 40234454 (O) (S): 9810622267, 9312089080; Fax: 011-23266357 E-mail : info@sultanchandandsons.com; sultanchand74@yahoo.com



Connect with Sultan Chand & Sons



in

sultanchandandsons.com



https://www.youtube.com/c/SultanChandSons1950



https://www.instagram.com/sultanchand_1950

a

Shop Online on Amazon: Sultan Chand and Sons, Since 1950

linkedin.com/company/sultan-chand-&-sons

facebook.com/SultanChandAndSons